

BLANKET PURCHASE ORDER

STATE OF MARYLAND

***** STATE OF MARYLAND *****
BPO NO: 001B3400192 PRINT DATE: 12/21/12 PAGE: 01

SHIP TO: AS SPECIFIED ON INDIVIDUAL ORDERS		
VENDOR ID: 1160468020 XEROX CORP 6350 STEVENS FOREST RD COLUMBIA, MD 21046 (410) 461-1227		REFER QUESTIONS TO: LEAH HINSON (410) 767-4632 LEAH.HINSON@DGS.STATE.MD.US
ITB: 001IT818846	EXPR DATE: 10/31/15 POST DATE: 10/12/12	DISCOUNT TERMS: . NET 30 DAY CONTRACT AMOUNT: .00

TERMS:

ARTICLES HEREIN ARE EXEMPT FROM MARYLAND SALES AND USE TAXES BY EXEMPTION CERTIFICATE NUMBER 3000256-3 AND FROM FEDERAL EXCISE TAXES BY EXEMPTION NUMBER 52-73-0358K. IT IS THE VENDOR'S RESPONSIBILITY TO ADVISE COMMON CARRIERS THAT AGENCIES OF THE STATE OF MARYLAND ARE EXEMPT FROM TRANSPORTATION TAX.

VENDOR CONTACT: HERB JENKINS
VENDOR'S TELEPHONE NO. 410-290-7689
FAX: 410-290-7685
EMAIL: HERB.JENKINS@XEROX.COM

THIS AWARD IS MADE TO XEROX CORPORATION PER THE TERMS AND CONDITION SET FORTH IN: THIS BLANKET PURCHASE ORDER NO. 001B3400192; (2) THE STATE OF MARYLAND QUESTIONS AND ANSWERS, DATED JULY 2, 2012; THE STATE OF MARYLAND REQUEST FOR PROPOSAL FOR DOCUMENT IMAGING SOLUTIONS RFP NO. 001IT818846, DATED JUNE 15, 2012; XEROX VOLUME I, TECHNICAL PROPOSAL WITH MANDATORY AFFIDAVITS, SUBMITTED JULY 17, 2012, XEROX'S CLARIFICATIONS DOCUMENT, REVISED NOVEMBER 30, 2012. SHOULD THERE BE A CONFLICT BETWEEN THE ABOVE DOCUMENTS THE ORDER OF PRECEDENCE SHALL BE IN THE ORDER AS STATED ABOVE.

* S T A T E W I D E C O N T R A C T *
* ===== *
* FOR *
* *
* DOCUMENT IMAGING EQUIPMENT *
* *

THREE YEAR PERIOD BEGINNING DATE OF AWARD THROUGH OCTOBER 31, 2015.

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TERMS (cont'd):

CONTRACT IS FOR TERM RENTAL OF IDENTIFIED EQUIPMENT. CONTRACT EQUIPMENT PLACED UNDER ANY ORDERING PERIOD IS AT FIXED PRICES FOR THE THREE YEAR PERIOD. THIS ORDERING PERIOD MAY BE RENEWED AT THE OPTION OF THE STATE FOR (3) THREE (1) ONE YEAR RENEWAL PERIODS.

AS REQUIRED BY ARTICLE 41, SECTION 18-201, ALL BIDDERS ARE TO ACCEPT ORDERS PLACED AGAINST THIS CONTRACT BY ANY STATE OF MARYLAND GOVERNMENTAL AGENCY INCLUDING THE UNIVERSITY OF MARYLAND SYSTEM; ANY COUNTY OR BALTIMORE CITY; ANY MUNICIPAL CORPORATION; ANY PUBLIC OR QUASI-PUBLIC AGENCY THAT RECEIVES STATE MONEY AND IS EXEMPT FROM TAXATION UNDER 501 (C) (3) OF THE IRS CODE. COPIES OF THE CONTRACT WILL BE MADE AVAILABLE, UPON REQUEST, TO ALL OF THE ABOVE ENTITIES BY THE SUCCESSFUL VENDOR.

QUOTED PRICES ARE NET 30 DAYS F.O.B. STATE USING AUTHORITIES. ALL DISCOUNTS ARE DEDUCTED AND REFLECTED IN NET PRICES.

THIS CONTRACT DOES NOT OBLIGATE THE STATE OF MARYLAND TO PURCHASE ANY MINIMUM QUANTITY THROUGH THE CONTRACT PERIOD. ORDERS AS REQUIRED, WILL BE PLACED DIRECT TO SUPPLIER BY THE USING AUTHORITIES, INDICATING PROCESSING FEE

1.

CONTRACTOR SHALL PAY A PROCESSING FEE TO THE STATE IN THE AMOUNT OF ONE PERCENT (1%) OF THE TOTAL CONTRACT SALES. THE PROCESSING FEE IS CALCULATED BASED ON ALL SALES TRANSACTED UNDER THE CONTRACT, MINUS, ANY RETURNS OR CREDITS. THE PROCESSING FEE SHALL NOT BE CHARGED DIRECTLY TO THE CUSTOMER, E.G., AS A SEPARATE LINE ITEM, FEE OR SURCHARGE, BUT SHALL BE INCLUDED IN THE CONTRACTS UNIT PRICES.

2.

THE PROCESSING FEE SHALL BE SUBMITTED TO THE DEPARTMENT OF GENERAL SERVICES, FISCAL SERVICES DIVISION, 301 W. PRESTON STREET, ROOM 1309, BALTIMORE, MD., 21201, WITHIN TEN (10) CALENDAR DAYS FOLLOWING THE END OF EACH CALENDAR MONTH ALONG WITH A MONTHLY USAGE REPORT DOCUMENTING ALL CONTRACT SALES. AN EXCEL VERSION OF THE MONTHLY USAGE REPORT SHALL ALSO BE EMAILED TO THE EMM DATABASE SPECILAIST, KATRINA ROBERTS AT KATRINA.ROBERTS@DGS.STATE.MD.US

3.

FAILURE TO REMIT PROCESSING FEES IN A TIMELY MANNER OR REMITTANCE OF FEES INCONSISTENT WITH THE CONTRACT'S REQUIREMENT MAY RESULT IN THE STATE EXERCISING ALL RECOURSE AVAILABLE UNDER

THE CONTRACT INCLUDING, BUT NOT LIMITED TO, A THIRD PARTY AUDIT OF ALL CONTRACT ACTIVITY. SHOULD AN AUDIT BE REQUIRED BY THE STATE, THE CONTRACTOR SHALL REIMBURSE THE STATE FOR ALL COSTS ASSOCIATED WITH THE AUDIT UP TO \$10,000.00 OR ONE (1%) PERCENT OF THE CONTRACT'S ESTIMATED ANNUAL VALUE, WHICH EVER IS HIGHER.

SECURITY PRACTICES FOR MULTIFUNCTION PRINTER/COPIER MACHINES

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TERMS (cont'd):

IN ACCORDANCE WITH MARYLAND DEPARTMENT OF INFORMATION TECHNOLOGY'S (DO IT) INFORMATION SECURITY POLICY (VERSION 3, OCTOBER 2011). MARYLAND STATE POLICY REQUIRES THAT THE DISPOSAL OF MULTIFUNCTION PRINTERS/COPIERS BE HANDLED IN A MANNER SIMILAR TO THAT FOR DISPOSING OF DESKTOP OR LAPTOP COMPUTERS. THE VENDOR AGREES THAT UPON THE EXPIRATION OF THE EQUIPMENTS LEASE AGREEMENT THAT THEY WILL EITHER DESTROY THE ELECTRONIC STORAGE MEDIA OR ENSURE THAT THE ELECTRONIC STORAGE MEDIA HAS BEEN SANITIZED IN ACCORDANCE WITH NIST SP800-88.

<u>LINE #</u>	<u>STATE ITEM ID</u>	<u>U/M</u>	<u>UNIT COST</u>
0001	01621-DCSA01	EA	1,209.0000

DIGITAL COPIER AND MULTIFUNCTION DEVICES, CLASS I

CATEGORY 1 MONOCHROME 10 TO 19 PPM XEROX MODEL WC3550X
NETWORKED DIGITAL COPIERS MUST BE ABLE TO OPERATE IN ETHERNET LOCAL AREA NETWORK (LAN) TECHNOLOGY. MUST BE COMPATIBLE WITH NOVELL, WINDOWS NT, SUN, AND UNIX ENVIRONMENT OPERATING SYSTEMS. MUST BE ABLE TO COMMUNICATE EFFECTIVELY AND EFFICIENTLY WITH THE FOLLOWING WORKSTATION SOFTWARE WINDOWS 2002, 2007, 2010 AND MAC.
PRICING WILL COVER STANDARD NETWORK ENVIRONMENTS LISTED ABOVE. ALL ASSOCIATED NETWORK COSTS OUTSIDE OF THE STANDARD NETWORK ENVIRONMENTS WILL BE THE RESPONSIBILITY OF THE ORDERING AGENCY AFTER IT REVIEW.

0002	01621-DCSA02	EA	9,100.0000
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DIGITAL COPIER AND MULTIFUNCTION DEVICES, CLASS II

CATEGORY 2 MONOCHROME 20 TO 29 PPM XEROX MODEL WC5335T
NETWORKED DIGITAL COPIERS MUST BE ABLE TO OPERATE IN ETHERNET LOCAL AREA NETWORK (LAN) TECHNOLOGY. MUST BE COMPATIBLE WITH NOVELL, WINDOWS NT, SUN, AND UNIX ENVIRONMENT OPERATING SYSTEMS. MUST BE ABLE

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TO COMMUNICATE EFFECTIVELY AND EFFICIENTLY WITH THE FOLLOWING
WORKSTATION SOFTWARE WINDOWS 2002, 2007, 2010 AND MAC.
PRICING WILL COVER STANDARD NETWORK ENVIRONMENTS LISTED ABOVE. ALL
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0003	01621-DCSA03	EA	9,100.0000
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DIGITAL COPIER AND MULTIFUNCTION DEVICES, CLASS III

CATEGORY 3A (MONOCHROME 30 TO 39 PPM) REGULAR FORM XEROX WC5335T
NETWORKED DIGITAL COPIERS MUST BE ABLE TO OPERATE IN ETHERNET LOCAL
AREA NETWORK (LAN) TECHNOLOGY. MUST BE COMPATIBLE WITH NOVELL,
WINDOWS NT, SUN, AND UNIX ENVIRONMENT OPERATING SYSTEMS.MUST BE ABLE
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DIGITAL COPIER AND MULTIFUNCTION DEVICES, CLASS III

CATEGORY 3A (MONOCHROME 30 TO 39 PPM) - REGULAR FORM FACTOR XEROX
MODEL WC5335PT. NETWORKED DIGITAL COPIERS MUST BE ABLE TO OPERATE IN
ETHERNET LOCAL AREA NETWORK (LAN) TECHNOLOGY. MUST BE COMPATIBLE
WITH NOVELL, WINDOWS NT, SUN, AND UNIX ENVIRONMENT OPERATING
SYSTEMS.MUST BE ABLE TO COMMUNICATE EFFECTIVELY AND EFFICIENTLY WITH
THE FOLLOWING WORKSTATION SOFTWARE WINDOWS 2002, 2007, 2010 AND MAC.
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0005	01621-DCSA05	EA	15,608.0000
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DIGITAL COPIER AND MULTIFUNCTION DEVICES, CLASS V

CATEGORY 4 (MONOCHROME 40 TO 49 PPM) - REGULAR FORM FACTOR XEROX
MODEL 5745APT. NETWORKED DIGITAL COPIERS MUST BE ABLE TO OPERATE IN
ETHERNET LOCAL AREA NETWORK (LAN) TECHNOLOGY. MUST BE COMPATIBLE
WITH NOVELL, WINDOWS NT, SUN, AND UNIX ENVIRONMENT OPERATING
SYSTEMS.MUST BE ABLE TO COMMUNICATE EFFECTIVELY AND EFFICIENTLY WITH

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THE FOLLOWING WORKSTATION SOFTWARE WINDOWS 2002, 2007, 2010 AND MAC. PRICING WILL COVER STANDARD NETWORK ENVIRONMENTS LISTED ABOVE. ALL ASSOCIATED NETWORK COSTS OUTSIDE OF THE STANDARD NETWORK ENVIRONMENTS WILL BE THE RESPONSIBILITY OF THE ORDERING AGENCY AFTER IT REVIEW.

0006	01621-DCSA06	EA	12,999.0000
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DIGITAL COPIER AND MULTIFUNCTION DEVICES, CLASS VI

CATEGORY 5 (MONOCHROME 50 TO 59 PPM) - REGULAR FORM FACTOR XEROX MODEL W5150T. NETWORKED DIGITAL COPIERS MUST BE ABLE TO OPERATE IN ETHERNET LOCAL AREA NETWORK (LAN) TECHNOLOGY. MUST BE COMPATIBLE WITH NOVELL, WINDOWS NT, SUN, AND UNIX ENVIRONMENT OPERATING SYSTEMS. MUST BE ABLE TO COMMUNICATE EFFECTIVELY AND EFFICIENTLY WITH THE FOLLOWING WORKSTATION SOFTWARE WINDOWS 2002, 2007, 2010 AND MAC. PRICING WILL COVER STANDARD NETWORK ENVIRONMENTS LISTED ABOVE. ALL ASSOCIATED NETWORK COSTS OUTSIDE OF THE STANDARD NETWORK ENVIRONMENTS WILL BE THE RESPONSIBILITY OF THE ORDERING AGENCY AFTER IT REVIEW.

0007	01621-DCNW01	EA	21,345.0000
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NETWORK DIGITAL COPIER WITH MULTIFUNCTION DEVICES, CLASS I

CATEGORY 5 (MONOCHROME 50 TO 59 PPM) - REGULAR FORM FACTOR XEROX MODEL 5755APT. NETWORKED DIGITAL COPIERS MUST BE ABLE TO OPERATE IN ETHERNET LOCAL AREA NETWORK (LAN) TECHNOLOGY. MUST BE COMPATIBLE WITH NOVELL, WINDOWS NT, SUN, AND UNIX ENVIRONMENT OPERATING SYSTEMS. MUST BE ABLE TO COMMUNICATE EFFECTIVELY AND EFFICIENTLY WITH THE FOLLOWING WORKSTATION SOFTWARE WINDOWS 2002, 2007, 2010 AND MAC. PRICING WILL COVER STANDARD NETWORK ENVIRONMENTS LISTED ABOVE. ALL ASSOCIATED NETWORK COSTS OUTSIDE OF THE STANDARD NETWORK ENVIRONMENTS WILL BE THE RESPONSIBILITY OF THE ORDERING AGENCY AFTER IT REVIEW.

0008	01621-DCNW01	EA	20,500.0000
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NETWORK DIGITAL COPIER WITH MULTIFUNCTION DEVICES, CLASS I

CATEGORY 6 (MONOCHROME 60 TO 69 PPM) - REGULAR FORM FACTOR XEROX MODEL 5765T. NETWORKED DIGITAL COPIERS MUST BE ABLE TO OPERATE IN ETHERNET LOCAL AREA NETWORK (LAN) TECHNOLOGY. MUST BE COMPATIBLE WITH NOVELL, WINDOWS NT, SUN, AND UNIX ENVIRONMENT OPERATING SYSTEMS. MUST BE ABLE TO COMMUNICATE EFFECTIVELY AND EFFICIENTLY WITH THE FOLLOWING WORKSTATION SOFTWARE WINDOWS 2002, 2007, 2010 AND MAC.

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PRICING WILL COVER STANDARD NETWORK ENVIRONMENTS LISTED ABOVE. ALL ASSOCIATED NETWORK COSTS OUTSIDE OF THE STANDARD NETWORK ENVIRONMENTS WILL BE THE RESPONSIBILITY OF THE ORDERING AGENCY AFTER IT REVIEW.

0009	01621-DCNW02	EA	25,050.0000
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NETWORK DIGITAL COPIER AND MULTIFUNCTION DEVICES, CLASS II

CATEGORY 7 (MONOCHROME 70 TO 79 PPM) - REGULAR FORM FACTOR XEROX MODEL 5775T. NETWORKED DIGITAL COPIERS MUST BE ABLE TO OPERATE IN ETHERNET LOCAL AREA NETWORK (LAN) TECHNOLOGY. MUST BE COMPATIBLE WITH NOVELL, WINDOWS NT, SUN, AND UNIX ENVIRONMENT OPERATING SYSTEMS. MUST BE ABLE TO COMMUNICATE EFFECTIVELY AND EFFICIENTLY WITH THE FOLLOWING WORKSTATION SOFTWARE WINDOWS 2002, 2007, 2010 AND MAC. PRICING WILL COVER STANDARD NETWORK ENVIRONMENTS LISTED ABOVE. ALL ASSOCIATED NETWORK COSTS OUTSIDE OF THE STANDARD NETWORK ENVIRONMENTS WILL BE THE RESPONSIBILITY OF THE ORDERING AGENCY AFTER IT REVIEW.

0010	01621-DCNW03	EA	34,400.0000
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NETWORK DIGITAL COPIER AND MULTIFUNCTION DEVICES, CLASS III

CATEGORY 8 (MONOCHROME 80 > PPM) - REGULAR FORM FACTOR XEROX MODEL 5790T. NETWORKED DIGITAL COPIERS MUST BE ABLE TO OPERATE IN ETHERNET LOCAL AREA NETWORK (LAN) TECHNOLOGY. MUST BE COMPATIBLE WITH NOVELL, WINDOWS NT, SUN, AND UNIX ENVIRONMENT OPERATING SYSTEMS. MUST BE ABLE TO COMMUNICATE EFFECTIVELY AND EFFICIENTLY WITH THE FOLLOWING WORKSTATION SOFTWARE WINDOWS 2002, 2007, 2010 AND MAC. PRICING WILL COVER STANDARD NETWORK ENVIRONMENTS LISTED ABOVE. ALL ASSOCIATED NETWORK COSTS OUTSIDE OF THE STANDARD NETWORK ENVIRONMENTS WILL BE THE RESPONSIBILITY OF THE ORDERING AGENCY AFTER IT REVIEW.

0011	01621-DCNW03	EA	46,500.0000
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NETWORK DIGITAL COPIER AND MULTIFUNCTION DEVICES, CLASS III

CATEGORY 8 (MONOCHROME 80 TO > PPM) - REGULAR FORM FACTOR XEROX MODEL D95CP. NETWORKED DIGITAL COPIERS MUST BE ABLE TO OPERATE IN ETHERNET LOCAL AREA NETWORK (LAN) TECHNOLOGY. MUST BE COMPATIBLE WITH NOVELL, WINDOWS NT, SUN, AND UNIX ENVIRONMENT OPERATING SYSTEMS. MUST BE ABLE TO COMMUNICATE EFFECTIVELY AND EFFICIENTLY WITH THE FOLLOWING WORKSTATION SOFTWARE WINDOWS 2002, 2007, 2010 AND MAC. PRICING WILL COVER STANDARD NETWORK ENVIRONMENTS LISTED ABOVE. ALL

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ASSOCIATED NETWORK COSTS OUTSIDE OF THE STANDARD NETWORK ENVIRONMENTS WILL BE THE RESPONSIBILITY OF THE ORDERING AGENCY AFTER IT REVIEW.

0012	01621-DCNW04	EA	6,999.0000
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NETWORK DIGITAL COPIER WITH MULTIFUNCTION DEVICES, CLASS IV

CATEGORY 9 (COLOR/MONOCHROME 10 TO 19 COLOR PPM) XEROX MODEL W7120P NETWORKED DIGITAL COPIERS MUST BE ABLE TO OPERATE IN ETHERNET LOCAL AREA NETWORK (LAN) TECHNOLOGY. MUST BE COMPATIBLE WITH NOVELL, WINDOWS NT, SUN, AND UNIX ENVIRONMENT OPERATING SYSTEMS. MUST BE ABLE TO COMMUNICATE EFFECTIVELY AND EFFICIENTLY WITH THE FOLLOWING WORKSTATION SOFTWARE WINDOWS 2002, 2007, 2010 AND MAC. PRICING WILL COVER STANDARD NETWORK ENVIRONMENTS LISTED ABOVE. ALL ASSOCIATED NETWORK COSTS OUTSIDE OF THE STANDARD NETWORK ENVIRONMENTS WILL BE THE RESPONSIBILITY OF THE ORDERING AGENCY AFTER IT REVIEW.

0013	01621-DCNW05	EA	9,499.0000
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NETWORK DIGITAL COPIER AND MULTIFUNCTION DEVICES, CLASS V

CATEGORY 10 (COLOR/MONOCHROME 20 TO 29 COLOR PPM) XEROX MODEL W7125PT. NETWORKED DIGITAL COPIERS MUST BE ABLE TO OPERATE IN ETHERNET LOCAL AREA NETWORK (LAN) TECHNOLOGY. MUST BE COMPATIBLE WITH NOVELL, WINDOWS NT, SUN, AND UNIX ENVIRONMENT OPERATING SYSTEMS. MUST BE ABLE TO COMMUNICATE EFFECTIVELY AND EFFICIENTLY WITH THE FOLLOWING WORKSTATION SOFTWARE WINDOWS 2002, 2007, 2010 AND MAC. PRICING WILL COVER STANDARD NETWORK ENVIRONMENTS LISTED ABOVE. ALL ASSOCIATED NETWORK COSTS OUTSIDE OF THE STANDARD NETWORK ENVIRONMENTS WILL BE THE RESPONSIBILITY OF THE ORDERING AGENCY AFTER IT REVIEW.

0014	01621-DCNW06	EA	15,499.0000
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NETWORK DIGITAL COPIER AND MULTIFUNCTION DEVICES, CLASS VI

CATEGORY 10A (COLOR/MONOCHROME 20 TO 29 COLOR PPM) REGULAR FORM FACTOR XEROX MODEL W7535P. NETWORKED DIGITAL COPIERS MUST BE ABLE TO OPERATE IN ETHERNET LOCAL AREA NETWORK (LAN) TECHNOLOGY. MUST BE COMPATIBLE WITH NOVELL, WINDOWS NT, SUN, AND UNIX ENVIRONMENT OPERATING SYSTEMS. MUST BE ABLE TO COMMUNICATE EFFECTIVELY AND EFFICIENTLY WITH THE FOLLOWING WORKSTATION SOFTWARE WINDOWS 2002, 2007, 2010 AND MAC. PRICING WILL COVER STANDARD NETWORK ENVIRONMENTS LISTED ABOVE. ALL

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ASSOCIATED NETWORK COSTS OUTSIDE OF THE STANDARD NETWORK ENVIRONMENTS
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0015	01621-DCNW06	EA	
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NETWORK DIGITAL COPIER AND MULTIFUNCTION DEVICES, CLASS VI

CATEGORY 7 MONOCHROME 70 TO 79 PPM
NETWORKED DIGITAL COPIERS MUST BE ABLE TO OPERATE IN ETHERNET LOCAL
AREA NETWORK (LAN) TECHNOLOGY. MUST BE COMPATIBLE WITH NOVELL,
WINDOWS NT, SUN, AND UNIX ENVIRONMENT OPERATING SYSTEMS.MUST BE ABLE
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NETWORK DIGITAL COPIER AND MULTIFUNCTION DEVICES, CLASS VI

CATEGORY 11 (COLOR/MONOCHROME 30 TO 39 COLOR PPM) REGULAR FORM
FACTOR XEROX MODEL W7535P. NETWORKED DIGITAL COPIERS MUST BE
ABLE TO OPERATE IN ETHERNET LOCAL AREA NETWORK (LAN) TECHNOLOGY.
MUST BE COMPATIBLE WITH NOVELL, WINDOWS NT, SUN, AND UNIX ENVIRONMENT
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0017	01621-DCNW06	EA	21,899.0000
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NETWORK DIGITAL COPIER AND MULTIFUNCTION DEVICES, CLASS VI

CATEGORY 12 (COLOR/MONOCHROME - 40 TO 49 COLOR PPM) XEROX MODEL
W7545P. NETWORKED DIGITAL COPIERS MUST BE ABLE TO OPERATE IN
ETHERNET LOCAL AREA NETWORK (LAN) TECHNOLOGY. MUST BE COMPATIBLE
WITH NOVELL, WINDOWS NT, SUN, AND UNIX ENVIRONMENT OPERATING
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ASSOCIATED NETWORK COSTS OUTSIDE OF THE STANDARD NETWORK ENVIRONMENTS
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NETWORK DIGITAL COPIER AND MULTIFUNCTION DEVICES, CLASS VI

CATEGORY 12 (COLOR/MONOCROME 40 TO 49 COLOR PPM XEROX MODEL W7545P.
NETWORKED DIGITAL COPIERS MUST BE ABLE TO OPERATE IN ETHERNET LOCAL
AREA NETWORK (LAN) TECHNOLOGY. MUST BE COMPATIBLE WITH NOVELL,
WINDOWS NT, SUN, AND UNIX ENVIRONMENT OPERATING SYSTEMS.MUST BE ABLE
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NETWORK DIGITAL COPIER AND MULTIFUNCTION DEVICES, CLASS VI

CATEGORY 12 (MONOCROME/ COLOR - 40 TO 49 COLOR PPM) - REGUALR
FORM FACTOR XEROX MODEL 3CQ9302. NETWORKED DIGITAL COPIERS MUST
BE ABLE TO OPERATE IN ETHERNET LOCAL AREA NETWORK (LAN) TECHNOLOGY.
MUST BE COMPATIBLE WITH NOVELL, WINDOWS NT, SUN, AND UNIX ENVIRONMENT
OPERATING SYSTEMS.MUST BE ABLE TO COMMUNICATE EFFECTIVELY AND
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0020	01621-DCNW06	EA	23,199.0000
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NETWORK DIGITAL COPIER AND MULTIFUNCTION DEVICES, CLASS VI

CATEGORY 13 (COLOR/MONOCROME - 50 > COLOR PPM) REGULAR FORM FACTOR
XEROX MODEL W7556P. COPIERS MUST BE ABLE TO OPERATE IN ETHERNET
LOCAL AREA NETWORK (LAN) TECHNOLOGY. MUST BE COMPATIBLE WITH NOVELL,
WINDOWS NT, SUN, AND UNIX ENVIRONMENT OPERATING SYSTEMS.MUST BE ABLE
TO COMMUNICATE EFFECTIVELY AND EFFICIENTLY WITH THE FOLLOWING
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NETWORK DIGITAL COPIER AND MULTIFUNCTION DEVICES, CLASS VI

CATEGORY 13 (COLOR/MONOCHROME - 50 > COLOR PPM) REGULAR FORM FACTOR
XEROX MODEL 3CQ9303. NETWORKED DIGITAL COPIERS MUST BE ABLE TO
OPERATE IN ETHERNET LOCAL AREA NETWORK (LAN) TECHNOLOGY. MUST BE
COMPATIBLE WITH NOVELL, WINDOWS NT, SUN, AND UNIX ENVIRONMENT
OPERATING SYSTEMS. MUST BE ABLE TO COMMUNICATE EFFECTIVELY AND
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ASSOCIATED NETWORK COSTS OUTSIDE OF THE STANDARD NETWORK ENVIRONMENTS
WILL BE THE RESPONSIBILITY OF THE ORDERING AGENCY AFTER IT REVIEW.

0022	01621-DCNW06	EA	34,700.0000
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NETWORK DIGITAL COPIER AND MULTIFUNCTION DEVICES, CLASS VI

CATEGORY 13 (COLOR/MONOCHROME - 50 _ COLOR PPM) REGULAR FORM FACTOR
XEROX MODEL 550. NETWORKED DIGITAL COPIERS MUST BE ABLE TO OPERATE
IN ETHERNET LOCAL AREA NETWORK (LAN) TECHNOLOGY. MUST BE COMPATIBLE
WITH NOVELL, WINDOWS NT, SUN, AND UNIX ENVIRONMENT OPERATING
SYSTEMS. MUST BE ABLE TO COMMUNICATE EFFECTIVELY AND EFFICIENTLY WITH
THE FOLLOWING WORKSTATION SOFTWARE WINDOWS 2002, 2007, 2010 AND MAC.
PRICING WILL COVER STANDARD NETWORK ENVIRONMENTS LISTED ABOVE. ALL
ASSOCIATED NETWORK COSTS OUTSIDE OF THE STANDARD NETWORK ENVIRONMENTS
WILL BE THE RESPONSIBILITY OF THE ORDERING AGENCY AFTER IT REVIEW.

0023	01621-DCNW06	EA	39,200.0000
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NETWORK DIGITAL COPIER AND MULTIFUNCTION DEVICES, CLASS VI

CATEGORY 13 (COLOR/MONOCHROME 50 > COLOR PPM) REGULAR FORM FACTOR
XEROX MODEL 560. NETWORKED DIGITAL COPIERS MUST BE ABLE TO
OPERATE IN ETHERNET LOCAL AREA NETWORK (LAN) TECHNOLOGY. MUST BE
COMPATIBLE WITH NOVELL, WINDOWS NT, SUN, AND UNIX ENVIRONMENT
OPERATING SYSTEMS. MUST BE ABLE TO COMMUNICATE EFFECTIVELY AND
EFFICIENTLY WITH THE FOLLOWING WORKSTATION SOFTWARE WINDOWS 2002,
2007, 2010 AND MAC.

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PRICING WILL COVER STANDARD NETWORK ENVIRONMENTS LISTED ABOVE. ALL ASSOCIATED NETWORK COSTS OUTSIDE OF THE STANDARD NETWORK ENVIRONMENTS WILL BE THE RESPONSIBILITY OF THE ORDERING AGENCY AFTER IT REVIEW.

0024	01621-DCNW06	EA	334,009.0000
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NETWORK DIGITAL COPIER AND MULTIFUNCTION DEVICES, CLASS VI

CATEGORY 14 PRODUCTION LEVEL - COLOR 80 IPM REGULAR FORM FACTOR XEROX MODEL 8080. NETWORKED DIGITAL COPIERS MUST BE ABLE TO OPERATE IN ETHERNET LOCAL AREA NETWORK (LAN) TECHNOLOGY. MUST BE COMPATIBLE WITH NOVELL, WINDOWS NT, SUN, AND UNIX ENVIRONMENT OPERATING SYSTEMS.MUST BE ABLE TO COMMUNICATE EFFECTIVELY AND EFFICIENTLY WITH THE FOLLOWING WORKSTATION SOFTWARE WINDOWS 2002, 2007, 2010 AND MAC. PRICING WILL COVER STANDARD NETWORK ENVIRONMENTS LISTED ABOVE. ALL ASSOCIATED NETWORK COSTS OUTSIDE OF THE STANDARD NETWORK ENVIRONMENTS WILL BE THE RESPONSIBILITY OF THE ORDERING AGENCY AFTER IT REVIEW.

0025	01621-DCNW06	EA	95,145.0000
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NETWORK DIGITAL COPIER AND MULTIFUNCTION DEVICES, CLASS VI

CATEGORY 14 (PRODUCTION LEVEL - COLOR 80 IPM) REGULAR FORM FACTOR XEROX MODEL 700I. NETWORKED DIGITAL COPIERS MUST BE ABLE TO OPERATE IN ETHERNET LOCAL AREA NETWORK (LAN) TECHNOLOGY. MUST BE COMPATIBLE WITH NOVELL, WINDOWS NT, SUN, AND UNIX ENVIRONMENT OPERATING SYSTEMS.MUST BE ABLE TO COMMUNICATE EFFECTIVELY AND EFFICIENTLY WITH THE FOLLOWING WORKSTATION SOFTWARE WINDOWS 2002, 2007, 2010 AND MAC. PRICING WILL COVER STANDARD NETWORK ENVIRONMENTS LISTED ABOVE. ALL ASSOCIATED NETWORK COSTS OUTSIDE OF THE STANDARD NETWORK ENVIRONMENTS WILL BE THE RESPONSIBILITY OF THE ORDERING AGENCY AFTER IT REVIEW.

0026	01621-DCNW06	EA	372,000.0000
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NETWORK DIGITAL COPIER AND MULTIFUNCTION DEVICES, CLASS VI

CATEGORY 14 (PRODUCTION LEVEL COLOR 80 IPM) REGULAR FORM FACTOR XEROX MODEL XC800. NETWORKED DIGITAL COPIERS MUST BE ABLE TO OPERATE IN ETHERNET LOCAL AREA NETWORK (LAN) TECHNOLOGY. MUST BE COMPATIBLE WITH NOVELL, WINDOWS NT, SUN, AND UNIX ENVIRONMENT OPERATING SYSTEMS.MUST BE ABLE TO COMMUNICATE EFFECTIVELY AND EFFICIENTLY WITH THE FOLLOWING WORKSTATION SOFTWARE WINDOWS 2002, 2007, 2010 AND MAC.

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PRICING WILL COVER STANDARD NETWORK ENVIRONMENTS LISTED ABOVE. ALL ASSOCIATED NETWORK COSTS OUTSIDE OF THE STANDARD NETWORK ENVIRONMENTS WILL BE THE RESPONSIBILITY OF THE ORDERING AGENCY AFTER IT REVIEW.

0027	01621-DCNW06	EA	380,000.0000
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NETWORK DIGITAL COPIER AND MULTIFUNCTION DEVICES, CLASS VI

CATEGORY 15 (PRODUCTION LEVEL MONOCHROME 288 IPM) -
REGULAR FORM FACTOR XEROX MODEL NUVERA 288. NETWORKED
DIGITAL COPIERS MUST BE ABLE TO OPERATE IN ETHERNET LOCAL AREA
NETWORK (LAN) TECHNOLOGY. MUST BE COMPATIBLE WITH NOVELL, WINDOWS NT,
SUN, AND UNIX ENVIRONMENT OPERATING SYSTEMS. MUST BE ABLE TO
COMMUNICATE EFFECTIVELY AND EFFICIENTLY WITH THE FOLLOWING
WORKSTATION SOFTWARE WINDOWS 2002, 2007, 2010 AND MAC.
PRICING WILL COVER STANDARD NETWORK ENVIRONMENTS LISTED ABOVE. ALL
ASSOCIATED NETWORK COSTS OUTSIDE OF THE STANDARD NETWORK ENVIRONMENTS
WILL BE THE RESPONSIBILITY OF THE ORDERING AGENCY AFTER IT REVIEW.

0028	01621-DCNW06	EA	290,000.0000
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NETWORK DIGITAL COPIER AND MULTIFUNCTION DEVICES, CLASS VI

CATEGORY 15 (PRODUCTION LEVEL MONOCHROME 288 IPM) REGULAR FORM FACTOR
XEROX MODEL NUVERA 200. NETWORKED DIGITAL COPIERS MUST
BE ABLE TO OPERATE IN ETHERNET LOCAL AREA NETWORK (LAN)
TECHNOLOGY. MUST BE COMPATIBLE WITH NOVELL, WINDOWS NT, SUN, AND UNIX
ENVIRONMENT OPERATING SYSTEMS. MUST BE ABLE TO COMMUNICATE EFFECTIVELY
AND EFFICIENTLY WITH THE FOLLOWING WORKSTATION SOFTWARE WINDOWS 2002,
2007, 2010 AND MAC.
PRICING WILL COVER STANDARD NETWORK ENVIRONMENTS LISTED ABOVE. ALL
ASSOCIATED NETWORK COSTS OUTSIDE OF THE STANDARD NETWORK ENVIRONMENTS
WILL BE THE RESPONSIBILITY OF THE ORDERING AGENCY AFTER IT REVIEW.

0029	01621-DCNW06	EA	63,050.0000
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NETWORK DIGITAL COPIER AND MULTIFUNCTION DEVICES, CLASS VI

CATEGORY 16 (PRODUCTION LEVEL MONOCHROME 110 IPM) REGULAR FORM FACTOR
XEROX MODEL D110CP. NETWORKED DIGITAL COPIERS MUST BE ABLE
TO OPERATE IN ETHERNET LOCAL AREA NETWORK (LAN)
TECHNOLOGY. MUST BE COMPATIBLE WITH NOVELL, WINDOWS NT, SUN, AND UNIX
ENVIRONMENT OPERATING SYSTEMS. MUST BE ABLE TO COMMUNICATE EFFECTIVELY

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AND EFFICIENTLY WITH THE FOLLOWING WORKSTATION SOFTWARE WINDOWS 2002, 2007, 2010 AND MAC.

PRICING WILL COVER STANDARD NETWORK ENVIRONMENTS LISTED ABOVE. ALL ASSOCIATED NETWORK COSTS OUTSIDE OF THE STANDARD NETWORK ENVIRONMENTS WILL BE THE RESPONSIBILITY OF THE ORDERING AGENCY AFTER IT REVIEW.

0030	01621-DCNW06	EA	76,050.0000
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NETWORK DIGITAL COPIER AND MULTIFUNCTION DEVICES, CLASS VI

CATEGORY 16 (PRODUCTION LEVEL MONOCHROME 110 IPM) REGULAR FORM FACTOR XEROX MODEL D125CP. NETWORKED DIGITAL COPIERSMUST BE ABLE TO OPERATE IN ETHERNET LOCAL AREA NETWORK (LAN) TECHNOLOGY. MUST BE COMPATIBLE WITH NOVELL, WINDOWS NT, SUN, AND UNIX ENVIRONMENT OPERATING SYSTEMS.MUST BE ABLE TO COMMUNICATE EFFECTIVELY AND EFFICIENTLY WITH THE FOLLOWING WORKSTATION SOFTWARE WINDOWS 2002, 2007, 2010 AND MAC.

PRICING WILL COVER STANDARD NETWORK ENVIRONMENTS LISTED ABOVE. ALL ASSOCIATED NETWORK COSTS OUTSIDE OF THE STANDARD NETWORK ENVIRONMENTS WILL BE THE RESPONSIBILITY OF THE ORDERING AGENCY AFTER IT REVIEW.

0031	01621-DCNW06	EA	245,000.0000
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NETWORK DIGITAL COPIER AND MULTIFUNCTION DEVICES, CLASS VI

CATEGORY 16 (PRODUCTION LEVEL MONOCHROME 110 IPM) REGULAR FORM FACTOR XEROX MODEL NUVERA 144DPS. NETWORKED DIGITAL COPIERSMUST BE ABLE TO OPERATE IN ETHERNET LOCAL AREA NETWORK (LAN) TECHNOLOGY. MUST BE COMPATIBLE WITH NOVELL, WINDOWS NT, SUN, AND UNIX ENVIRONMENT OPERATING SYSTEMS.MUST BE ABLE TO COMMUNICATE EFFECTIVELY AND EFFICIENTLY WITH THE FOLLOWING WORKSTATION SOFTWARE WINDOWS 2002, 2007, 2010 AND MAC.

PRICING WILL COVER STANDARD NETWORK ENVIRONMENTS LISTED ABOVE. ALL ASSOCIATED NETWORK COSTS OUTSIDE OF THE STANDARD NETWORK ENVIRONMENTS WILL BE THE RESPONSIBILITY OF THE ORDERING AGENCY AFTER IT REVIEW.

0032	01621-DCNW06	EA	90,550.0000
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NETWORK DIGITAL COPIER AND MULTIFUNCTION DEVICES, CLASS VI

CATEGORY 16 (PRODUCTION LEVEL MONOCHROME 110 IPM) REGULAR FORM FACTOR XEROX MODEL D125PT. NETWORKED DIGITAL COPIERSMUST BE ABLE TO OPERATE IN ETHERNET LOCAL AREA NETWORK (LAN)

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TECHNOLOGY. MUST BE COMPATIBLE WITH NOVELL, WINDOWS NT, SUN, AND UNIX ENVIRONMENT OPERATING SYSTEMS. MUST BE ABLE TO COMMUNICATE EFFECTIVELY AND EFFICIENTLY WITH THE FOLLOWING WORKSTATION SOFTWARE WINDOWS 2002, 2007, 2010 AND MAC.

PRICING WILL COVER STANDARD NETWORK ENVIRONMENTS LISTED ABOVE. ALL ASSOCIATED NETWORK COSTS OUTSIDE OF THE STANDARD NETWORK ENVIRONMENTS WILL BE THE RESPONSIBILITY OF THE ORDERING AGENCY AFTER IT REVIEW.

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NETWORK DIGITAL COPIER AND MULTIFUNCTION DEVICES, CLASS VI

CATEGORY 16 (PRODUCTION LEVEL MONOCHROME 110 IPM) REGULAR FORM FACTOR XEROX MODEL D110PRT. NETWORKED DIGITAL COPIERS MUST BE ABLE TO OPERATE IN ETHERNET LOCAL AREA NETWORK (LAN) TECHNOLOGY. MUST BE COMPATIBLE WITH NOVELL, WINDOWS NT, SUN, AND UNIX ENVIRONMENT OPERATING SYSTEMS. MUST BE ABLE TO COMMUNICATE EFFECTIVELY AND EFFICIENTLY WITH THE FOLLOWING WORKSTATION SOFTWARE WINDOWS 2002, 2007, 2010 AND MAC.

PRICING WILL COVER STANDARD NETWORK ENVIRONMENTS LISTED ABOVE. ALL ASSOCIATED NETWORK COSTS OUTSIDE OF THE STANDARD NETWORK ENVIRONMENTS WILL BE THE RESPONSIBILITY OF THE ORDERING AGENCY AFTER IT REVIEW.

END OF ITEM LIST

DELIVERY AND BILLING INSTRUCTIONS.

ALL EQUIPMENT DELIVERED MUST BE COMPLETELY NEW. EQUIPMENT OFFERED THAT IS USED, REFURBISHED, FACTORY REBUILT OR NEWLY REMANUFACTURED WILL NOT BE CONSIDERED.

STANDARD FEATURES:

- 1) OFFERED EQUIPMENT SHALL HAVE A MINIMUM COPY SPEED OF 13 LETTER- SIZE (8 1/2 X 11") COPIES PER MINUTE
- 2) OFFERED EQUIPMENT SHALL BE CAPABLE OF RELIABLY PRODUCING AT LEAST 3,000 COPIES PER MONTH
- 3) STATIONARY PLATEN OR MOVING PLATEN

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TERMS (cont'd):

- 4) OFFERED EQUIPMENT SHALL USE PLAIN RECYCLED BOND PAPER
- 5) COPY SIZE 5 1/2 X 8 1/2" TO 8 1/2 X 14"
- 6) MAXIMUM ORIGINAL PAPER SIZE 8 1/2 X 14"
- 7) OFFERED EQUIPMENT SHALL HAVE A MINIMUM TOTAL PAPER CAPACITY OF 500 SHEETS USING TWO IN LINE SELECTABLE PAPER TRAYS
- 8) OFFERED EQUIPMENT SHALL HAVE COPY COUNT METER
- 9) OFFERED EQUIPMENT SHALL HAVE COPY CONTRAST CONTROL
- 10) OFFERED EQUIPMENT SHALL HAVE COPY UNIT SELECTION OF 1-99
- 11) DESKTOP DESIGN SHALL BE FURNISHED WITH THE OFFERER'S STANDARD COMMERCIAL CABINET BASE INCLUDED
- 12) EQUIPMENT SHALL BE CAPABLE OF PRODUCING COPIES ON TRANSPARENCIES AND PRESSURE SENSITIVE LABELS
- 13) COPIER SHALL HAVE A SELF-DIAGNOSTICS SYSTEM WHICH INDICATES AS A MINIMUM, THE FOLLOWING CONDITIONS:
 - (A) NEEDS TONER
 - (B) NEEDS PAPER
 - (C) PAPER MISFEED OR JAM
- 14) MANUAL 2-SIDED COPYING (DUPLEXING) .
- 15) APPROXIMATELY 50%-200%

PURPOSE AND INTENT

STATEWIDE TERM RENTAL AND SALES CONTRACTS INCLUDES MAINTENANCE AND OPERATING SUPPLIES, EXCEPT PAPER. THE CONTRACTS SERVE A DUAL PURPOSE BY PROVIDING A MEANS FOR USERS OF EQUIPMENT PLACED BY PREVIOUS CONTRACTS TO SELECT REPLACEMENT EQUIPMENT AND OFFERS FIRST TIME USING AGENCIES A MEANS TO SELECT EQUIPMENT DIRECTLY FROM CONTRACT. PLACEMENTS FROM THE CONTRACT(S) WILL BE FOR A THREE (3) YEAR TERM FROM DATE OF PLACEMENT.

ORDERING PERIOD: DATE OF AWARD THROUGH OCTOBER 31, 2015

THIS ORDERING PERIOD MAY BE RENEWED AT THE OPTION OF THE STATE FOR (3) TIMES FOR SIMILAR ONE YEAR PERIODS OF NO MORE THAN TWELVE (12) MONTHS AT A TIME. CONTRACT EQUIPMENT PLACED UNDER ANY ORDERING PERIOD IS AT FIXED PRICES FOR THE THREE YEAR CONTRACT TERM.

CONTRACT RENEWAL

THE CONTRACTS MAY BE RENEWED FOR A CONTRACT PERIOD OF NO MORE THAN TWELVE (12) MONTHS AT A TIME, AT THE OPTION OF THE STATE OF MARYLAND, EXERCISED BY THE DEPARTMENT OF GENERAL SERVICES. CONTRACTS MAY BE

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TERMS (cont'd):

RENEWED TWO TIMES FOR SIMILAR ONE YEAR PERIODS. END USERS MAY CONTINUE THEIR IN PLACE UNIT FOR A 4TH AND/OR 5TH YEAR IF THEY SO CHOOSE, AS LONG AS THE PRICING IS EQUAL TO OR LESS THAN THE CURRENT PRICE STRUCTURE. NOTICE TO CONTRACTOR OF THE STATE'S DESIRE TO RENEW SHALL BE GIVEN AT LEAST (60) DAYS PRIOR TO THE ANNUAL EXPIRATION DATE. NOTICE TO THE STATE OF CONTRACTOR'S INTENT NOT TO RENEW SHALL BE GIVEN IN WRITING AT LEAST 120 DAYS BEFORE THE EXPIRATION DATE. FOR PURPOSES OF CALCULATING THE NOTICE-GIVING REQUIREMENTS OF THIS SECTION, THE EXPIRATION DATE SHALL BE OCTOBER 31ST OF EACH YEAR. AT THE TIME OF EACH RENEWAL, THE CONTRACT PRICES THEN PREVAILING ARE SUBJECT TO AN INCREASE WHICH IS NOT TO EXCEED THE CURRENT RATE OF INFLATION, AS DETERMINED BY THE PRODUCER PRICE INDEX (PPI) COMMODITY CODE 11-93 OFFICE AND STORE MACHINES AND EQUIPMENT, PREVAILING AT THE TIME OF RENEWAL. NO OTHER PRICE INCREASES SHALL BE PERMITTED. ALL OTHER TERMS, CONDITIONS AND SPECIFICATIONS WILL REMAIN THE SAME.

DELIVERY:

DELIVERIES SHALL BE MADE AS REQUIRED TO THE USING AGENCY, BUT NOT MORE THAN THIRTY (30) DAYS AFTER RECEIPT OF ORDER. DELIVERY IS TO BE NET F.O.B. DESTINATION ANY POINT IN THE STATE.

INVOICES:

SHALL BE SUBMITTED MONTHLY TO THE USING AGENCY. ALL INVOICES SHALL REFLECT APPROPRIATE ITEMIZED CHARGES. THIS IS REQUIRED TO ENABLE PROMPT PAYMENT AND VERIFICATION TO THE CONTRACT. INVOICES SHALL ALSO INCLUDE VENDOR'S FEDERAL I.D. #, PURCHASE ORDER NUMBER, AND YOUR NINE (9) DIGIT ZIP CODE.

PLAIN PAPER PHOTOCOPY EQUIPMENT CONTRACT SPECIAL PROVISIONS APPLICABLE TO THIS CONTRACT

1. DAMAGE: THE RISK OF LOSS AND DAMAGE TO ALL ITEMS OF EQUIPMENT WILL REMAIN THE RESPONSIBILITY OF THE CONTRACTOR EXCEPT FOR DAMAGE RESULTING FROM ABUSE BY THE STATE.
2. INSTALLATION: EQUIPMENT PLACEMENTS ORDERED FROM THIS CONTRACT SHALL BE INSTALLED WITHIN 30 DAYS (ARO) AFTER RECEIPT OF ORDER.
3. SUBSTITUTION: THE CONTRACTOR MAY INSTALL EQUIPMENT OF BETTER QUALITY WITH CAPABILITIES IN EXCESS OF THAT QUOTED, PROVIDING

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TERMS (cont'd):

THAT THE PRICE PER MONTH IS NOT MORE THAN THE PRICE FOR THE EQUIPMENT ORIGINALLY QUOTED AND PROVIDED THAT PRIOR NOTICE IS GIVEN TO THE STATE OF CONTRACTOR'S INTENTION TO SUBSTITUTE EQUIPMENT.

4. TERMINATION FOR CONVENIENCE: THE STATE MAY TERMINATE WHOLE OR PART, FOR CONVENIENCE IF DGS DETERMINES THAT TERMINATION IS IN THE STATE'S BEST INTEREST. THE CONTRACT TERMINATION DATE SHALL BE A MINIMUM OF 60 DAYS FROM THE DATE THE NOTICE OF TERMINATION FOR CONVENIENCE IS ISSUED.
5. MAINTENANCE: CONTRACTOR MUST GUARANTEE ADEQUATE MAINTENANCE ON ALL MACHINES UNDER THIS AGREEMENT. ADEQUATE MAINTENANCE INCLUDES PERIODIC, PREVENTIVE SERVICE AND PROMPT REPAIR OF MALFUNCTIONING OR NON-FUNCTIONING EQUIPMENT. THE CONTRACTOR SHALL PROVIDE FULL MAINTENANCE DURING THE RENTAL PERIOD. THIS SHALL INCLUDE ALL PARTS, INCLUDING DRUMS OR MASTERS, OR LIKE TRANSFER MATERIALS AND SAFETY RETROFITS; LABOR, SERVICE AND PREVENTIVE MAINTENANCE. THE COST OF THE MAINTENANCE SHALL BE INCLUDED IN MONTHLY BASE CHARGE AND COST PER COPY AND ARE NOT SHOWN SEPARATELY. CONTRACTOR SHALL APPEAR AT THE EQUIPMENT LOCATION TO REPAIR SAME WITHIN 8 WORKING HOURS OF TELEPHONE CALL ADVISING OF EQUIPMENT FAILURE. NORMAL WORKING HOURS ARE DEFINED AS FROM 8:00 A.M. - 5:00 P.M., MONDAY - FRIDAY EXCLUDING ALL STATE LEGAL HOLIDAYS.
6. SUPPLIES: PROVISION OF OPERATING SUPPLIES IS ALSO INCLUDED IN THIS CONTRACT. SUPPLIES WILL BE FURNISHED BY THE MACHINE CONTRACTOR. CONTRACTOR SHALL DETERMINE REQUIRED SUPPLIES (EXCEPT PAPER AND STAPLES WHEN STAPLING IS NOT A BASIC MACHINE EQUIPMENT) FOR EACH INSTALLATION. SUPPLIES SHALL BE DELIVERED BY THE CONTRACTOR TO MEET AGENCY ACTIVITY REQUIREMENTS.
7. DEFECTIVE EQUIPMENT: IN THE EVENT THE EQUIPMENT INSTALLED PROVES TO BE DEFECTIVE TO THE EXTENT THAT AN UNREASONABLE NUMBER OF SERVICE CALLS ARE REQUIRED, AS DETERMINED BY THE PROCUREMENT OFFICER, AFTER CONSULTATION WITH THE CONTRACTOR, THE CONTRACTOR SHALL PROMPTLY REMOVE AND REPLACE THE DEFECTIVE EQUIPMENT WITHOUT ADDITIONAL COST TO THE STATE.
8. AGENCY'S MONTHLY VOLUME REQUIREMENTS: EQUIPMENT OFFERED SHALL PROVIDE FOR SUFFICIENT VOLUME RANGE TO MEET MONTHLY VOLUME REQUIREMENTS.
9. CONTRACTOR: THE CONTRACTOR MAY ELECT TO FURNISH ALL EQUIPMENT, SERVICE AND SUPPLIES FROM ONE POINT OR MAY SET UP A WORKING AGREEMENT WITH VARIOUS REPRESENTATIVE(S) TO SATISFY THE REQUIREMENTS OF THIS CONTRACT. REPRESENTATIVE(S) MUST BE CAPABLE

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OF FURNISHING EQUIPMENT SERVICE AND ORIGINAL EQUIPMENT MANUFACTURER SUPPLIES AS REQUIRED BY THIS CONTRACT. THE CONTRACTOR SHALL BE RESPONSIBLE THROUGHOUT THE CONTRACT PERIOD FOR THE PERFORMANCE OF ALL REPRESENTATIVE(S) AND SHALL SUBMIT A CURRENT LIST OF REPRESENTATIVE(S) WITH ADDRESSES, TELEPHONE NUMBERS AND NAMES OF PERSON(S). THE CONTRACTOR SHALL PROVIDE THE DEPARTMENT OF GENERAL SERVICES WITH AN UPDATED LIST OF REPRESENTATIVES AS CHANGES OCCUR. THE CONTRACTOR SHALL BE RESPONSIBLE FOR ALL INVOICING AND REPORTS.

10. REPORTS: THE CONTRACTOR(S) WILL BE REQUIRED TO PROVIDE QUARTERLY REPORTS FOR ALL MACHINE ACTIVITY TO THE STATE UNDER THIS CONTRACT THE REPORT IS A REQUIREMENT AND A FACTOR IN THE CONTRACT RENEWAL PROCESS. IT WILL BE THE VENDORS RESPONSIBILITY TO DEVELOP A COMPUTER PROGRAM TO PROVIDE THE REQUIRED INFORMATION. THE REPORT SHALL INCLUDE THE FOLLOWING INFORMATION FOR EACH MACHINE:

- 1-PURCHASE ORDER NUMBER
- 2-USING AGENCY/POLITICAL SUBDIVISION ADDRESS
- 3-BAND/REGION
- 4-MONTHLY VOLUME
- 5-MONTHLY VOLUME PERCENTAGE RELATIONSHIP TO MACHINES MONTHLY VOLUME RANGE
- 6-MONTHLY INVOICE COST
- 7-UPTIME PERCENTAGES

REPORTS SHALL BE EMAILED TO THE STATE CONTRACT ADMINISTRATOR:

LEAH HINSON
DEPARTMENT OF GENERAL SERVICES
PROCUREMENT & LOGISTICS
LEAH.HINSON@DGS.STATE.MD.US

NO LATER THAN JANUARY 2, 2013, APRIL 1, 2013, JULY 1, 2013 AND NOVEMBER 1, 2013

AND EACH SUCCESSIVE QUARTER THEREAFTER FOR EACH CONTRACT RENEWAL CYCLE FAILURE TO PROVIDE THE REQUIRED REPORT INFORMATION IN THE ABOVE FORMAT SHALL BE CONSTRUED TO BE A BREACH OF THIS CONTRACT, AND DISQUALIFY THE INCUMBENT CONTRACTOR(S) FOR CONSIDERATION TO RENEW FOR THE REMAINING TERM(S) OF THE CONTRACT PERIOD.

11. MACHINE PERFORMANCE: THE EQUIPMENT WILL BE REQUIRED TO OPERATE SATISFACTORILY AND PRODUCE ACCEPTABLE COPY QUALITY AT A 95% UPTIME DURING ANY MONTH DURING THE 3 YEAR PERFORMANCE PERIOD. THE MONTHLY UPTIME IS CALCULATED AS FOLLOWS: THE TOTAL NUMBER OF UPTIME HOURS PER CALENDAR MONTH, BASED ON (9) NINE BUSINESS HOURS PER DAY. 95% APPROX. 191 HOURS PER MONTH. ALLOWABLE DOWNTIME APPROX. (4) FOUR HOURS PER MONTH. (BREAKDOWNS) PER MONTH, REQUIRING CONTRACTOR CORRECTIONS, FOR THE HIGHEST MONTHLY VOLUME (THE MANUFACTURER'S MAXIMUM RECOMMENDED

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MONTHLY VOLUME) RECOMMENDED IN THE BENCHMARK RANGE. MACHINES WHICH DEVELOP A TREND OF REQUIRING AN EXCESSIVE NUMBER OF SERVICE CALLS SHALL BE REPORTED BY THE AGENCIES TO DGS FOR REVIEW FOR COMPLIANCE WITH THIS PROVISION. FAILURE OF THE CONTRACTOR TO RESPOND WITH CORRECTIVE ACTION TO COMPLY WITH THIS PROVISION MAY BE CAUSE FOR A FINDING OF DEFAULT. SERVICE CALLS WILL BE COUNTED IN THIS TIME FRAME DUE TO MACHINE MALFUNCTION ONLY, NOT OPERATOR ERROR.

THE EQUIPMENT MUST PRODUCE ACCEPTABLE COPY ON COLORED PAPER AND LABELS.

THE EQUIPMENT MUST REPRODUCE ACCEPTABLE COPY QUALITY FROM: SOLIDS, ARCHITECTURAL PATTERNS, GRADUATED TONES, LINES AND GRIDS, STANDARD BLACK GRAPHITE #2 AND RED PENCILS, BLUE BALLPOINT PEN, NCR COPIES, PHOTOGRAPHS AND COLORED ORIGINALS, SUCH AS INVOICES, SHIPPING DOCUMENTS, ETC.

ALL ELECTRICAL EQUIPMENT FURNISHED MUST BE GROUNDED AND APPROVED, TO MEET STANDARDS ESTABLISHED BY NATIONALLY RECOGNIZED TESTING LABORATORIES. THE COPIER SHALL BE EQUIPPED WITH A NON-RESETTABLE COPY METER.

ALL EQUIPMENT SHALL BE FULLY SERVICED AND READY FOR OPERATION WHEN DELIVERED. THIS REQUIREMENT SHALL INCLUDE A FULL CHARGE OF DEVELOPER, TONER, ETC.

THE EQUIPMENT MAY BE A CONSOLE MODEL OR DESK TOP MODEL WITH STAND. IF DESK TOP, A STAND SHALL BE INCLUDED.

PRICES QUOTED TO INCLUDE UNCRATING, PLACING ON FLOOR AT ELECTRICAL OUTLET.

COPIER SPEEDS CANNOT BE REDUCED MORE THAN 10% OF THE RATED SPEED OFF THE GLASS WHEN THE FEEDER ACCESSORY IS ENGAGED USING MULTIPLE ORIGINALS, OR MORE THAN A 30% DECREASE IN RATED SPEED WHEN THE AUTOMATIC DUPLEXING IS ENGAGED. (NOT APPLICABLE TO BAND I).

MACHINE PERFORMANCE (CONTINUED):

FORMULA $PT \div (ST + MD)$ EQUALS EFFECTIVENESS LEVEL

PT: TOTAL PRODUCTIVE TIME

ST: SUM OF THAT TIME

MD: MACHINE DOWN

A SERVICE LOG SHALL BE INCLUDED WITH EACH MACHINE. THE CONTRACTOR AND THE AGENCY SHALL JOINTLY MAINTAIN THE SERVICE LOG. MAKE, MODEL NUMBER

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AND DATE OF INSTALLATION SHALL BE RECORDED BY THE CONTRACTOR. THE CONTRACTOR'S REPRESENTATIVE AND THE AGENCY SHALL COMPLETE THE LOG EACH TIME SERVICE IS REQUESTED, LISTING RESPONSE TIME, CAUSE OF BREAKDOWN OR DOWNTIME, AND TIME FOR REPAIRS. THE CONTRACTOR'S REPRESENTATIVE SHALL SIGN THE LOG WHEN SERVICE HAS BEEN COMPLETED AND THE LOG SHALL BE COUNTERSIGNED BY THE PERSON IN THE AGENCY DESIGNATED AS IN CHARGE OF THAT PARTICULAR COPIER. THIS LOG WILL SERVE AS A BASIS FOR ANY COMPLAINT OF EXCESS DOWNTIME, SLOW RESPONSE TO SERVICE CALLS AND INACTIVE OPERATION. SHOULD THE CAUSE OF THE SERVICE CALL BE DETERMINED BY MUTUAL CONSENT, TO BE AN OPERATOR ERROR, MISUSE OR ABUSE BY THE AGENCY, "DOWNTIME" WILL NOT BE A FACTOR IN DETERMINING UNSATISFACTORY MACHINE PERFORMANCE.

12. PRODUCT DEMONSTRATION: THE STATE MAY REQUIRE THE VENDOR TO PROVIDE A DEMONSTRATION OF ALL MODELS PROPOSED FOR THIS CONTRACT. VENDOR SHOULD EXPECT TO DELIVER AND SET UP (2) TWO FULLY FUNCTIONAL DEVICES FOR EACH CATEGORY. THE VENDOR SHOULD EXPECT TO PROVIDE A DEMONSTRATION OF THE FEATURES AND FUNCTIONS OF EACH DEVICE AND ALL THE STATE STAFF TO INDEPENDENTLY TEST THE DEVICES FOR UP TO (5) FIVE BUSINESS DAYS.
VENDOR SHOULD HAVE A TECHNICIAN ON CALL DURING THE TESTING PERIOD TO ANSWER QUESTIONS OR PROVIDE ASSISTANCE.
13. TRAINING PROGRAM: THE CONTRACTOR SHALL PROVIDE MATERIALS AND INSTRUCTIONAL PERSONNEL FOR THE TRAINING AND/OR RETRAINING OF USERS OF THIS EQUIPMENT. THIS SHALL BE PERFORMED WITHIN FIVE DAYS AFTER INSTALLATION AND PRIOR TO ACTUAL OPERATION.
14. COPY CREDIT PLAN: A SPECIFIC AMOUNT PER COPY CREDITED FOR UNUSABLE COPIES MADE BY EITHER THE AGENCY OR THE TECHNICAL REPRESENTATIVE SHALL BE CREDITED. THE AMOUNT TO BE CREDITED FOR UNUSABLE COPIES SHALL BE THE SAME COST PER COPY CHARGE. IF MORE THAN ONE COST PER COPY CHARGE IS GIVEN, THEN THE HIGHEST AMOUNT (UNIT PRICE) WILL BE APPLIED FOR CREDIT.
15. EQUIPMENT REPLACEMENTS: COPIERS ON CONTRACT THAT ARE REPLACED DURING THE TERM OF THE CONTRACT MUST HAVE PRIOR APPROVAL BY THE DEPARTMENT OF GENERAL SERVICES. APPROVAL IS CONTINGENT UPON COMPLIANCE WITH THE FOLLOWING CONDITIONS:
 - A) THE CONTRACTOR REQUESTS APPROVAL IN WRITING TO THE DEPARTMENT OF GENERAL SERVICES.
 - B) THE REPLACEMENT COPIER IS OF GREATER TECHNOLOGY AND OFFERS THE SAME OR MORE FEATURES THAN THE COPIER BEING REPLACED.
 - C) THE REPLACEMENT COPIER HAS THE SAME PRICES OR LESS THAN THE COPIER BEING REPLACED. THIS ALSO INCLUDES ALL COST PER COPY

*** CONTINUED, NEXT PAGE ***

BLANKET PURCHASE ORDER

STATE OF MARYLAND

***** STATE OF MARYLAND *****

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TERMS (cont'd):

CHARGES.

16. MANUFACTURER EQUIPMENT CERTIFICATION

NO PRODUCT WILL BE ACCEPTED IF ITS CERTIFIED DATE OF MANUFACTURER WAS PRIOR TO JANUARY 1, 2011. A CERTIFIED STATEMENT SHALL BE REQUIRED FROM THE MANUFACTURER WHICH AUTHENTICATES DATE OF MANUFACTURE.

*** REMANUFACTURED DEFINITION: MEANS PHOTOCOPYING EQUIPMENT THAT HAS BEEN SUBJECT TO FACTORY/PLANT PROCESSES WHICH INCLUDES DISASSEMBLY TO CERTAIN STANDARDS ESTABLISHED BY OFFERER, CLEANED, REFINISHED, INSPECTED AND TESTED TO NEW OR NEWLY MANUFACTURED MACHINE TEST TOLERANCES, REPLACEMENT OF NON-FUNCTIONING PARTS OR COMPONENTS WITH NEW, REMANUFACTURED, OR USED PARTS, AND INSTALLATION OF ALL RETROFITS AS DESIGNATED BY THE FACTORY/PLANT AS FIELD MANDATORY AS OF DATE OF EQUIPMENT INSTALLATION. COMPONENTS/ PARTS WHICH ARE OTHER THAN NEW ARE CERTIFIED BY TECHNICAL EXPERIENCE AS NOT AFFECTING MACHINE PERFORMANCE.

PLAIN PAPER PHOTOCOPY EQUIPMENT CONTRACT
GENERAL SPECIFICATIONS APPLICABLE TO THIS CONTRACT

DELIVERY: DELIVERIES SHALL BE MADE AS REQUIRED TO THE USING AGENCY, BUT NOT MORE THAN THIRTY (30) DAYS (ARO) AFTER RECEIPT OF ORDER.

INVOICES: SHALL BE SURMITTED MONTHLY TO THE USING AGENCY. ALL INVOICES SHALL REFLECT APPROPRIATE ITEMIZED CHARGES. INVOICES SHALL INCLUDE FEDERAL I.D. # AND PURCHASE ORDER NUMBER.

THE PROCUREMENT OFFICER RESERVES THE RIGHT TO ANNUL ANY CONTRACT IF IN ITS OPINION THERE SHALL BE A FAILURE AT ANY TIME TO PERFORM FAITHFULLY ANY OF THE STIPULATIONS OR IN CASE OF ANY WILLFUL ATTEMPT TO IMPOSE UPON THE USING AGENCY MATERIAL, PRODUCTS, OR WORKMANSHIP INFERIOR TO THAT REQUIRED.

VENDOR SHALL NOT ACCEPT CHANGES, ADDITIONS, WAIVERS OR SUBSTITUTIONS IN THE PROVISIONS OF THIS ORDER UNLESS FURNISHED IN WRITING BY DGS AND SIGNED BY THE PROCUREMENT OFFICER. SHOULD ANY CHANGE CAUSE AN INCREASE IN THE VENDOR'S COST OR TIME FOR PERFORMANCE THAT IS NOT REFLECTED IN THE WRITTEN CHANGE NOTICE, VENDOR SHALL ASSERT ITS CLAIM FOR SAME WITHIN 10 DAYS AFTER DATE OF NOTICE.

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BLANKET PURCHASE ORDER

STATE OF MARYLAND

***** STATE OF MARYLAND *****

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VENDOR MUST INCLUDE THE 9-DIGIT ZIP CODE OF COMPANY ADDRESS ON ALL INVOICES. FAILURE TO DO SO MAY RESULT IN DELAY OF PAYMENT.

ALL PRODUCTS USED IN PACKING TO CUSHION AND PROTECT DURING THE SHIPMENT OF COMMODITIES ARE TO BE MADE OF RECYCLED, RECYCLABLE, AND/OR BIODEGRADABLE MATERIALS.

***** LAST PAGE *****

AUTHORIZED BY: _____

BUYER AUTHORIZED DESIGNEE

DATE: _____

Category 1
Small Form Factor (Desktop)

Vendor Name	Xerox
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Manufacturer	Xerox
Model	WC3550X
Copy Speed (Mono) - ppm	35 ppm
Copy Speed (Color) - ppm (if applicable)	N/A
Suggested Monthly Volume	100 - 3000
Maintenance Mono Cost Per Copy (not applicable in Pricing Option C)	\$ 0.0159000
Maintenance Color Cost Per Copy - (if applicable (not applicable in Pricing Option C))	

Proposed Pricing for Base Model + Required Features & Accessories (Automatically Calculated)

Pricing Option A		Pricing Option B				Pricing Option C			
Purchase	Net	24-Month Lease	36-Month Lease	48-Month Lease	60-Month Lease	All Inclusive Mono CPC	24-Month Lease	36-Month Lease	All Inclusive Color CPC (if applicable)
List Price	Purchase Price								
\$ 1,209.00	\$ 976.00	\$ 44.58	\$ 31.20	\$ 24.55	\$ 20.59	\$ 74.58	\$ 61.20	\$ 54.55	\$ 50.59

Feature/Accessory	Description (if any)	Pricing Option A		Pricing Option B				Pricing Option C			
		Purchase	Net	24-Month Lease	36-Month Lease	48-Month Lease	60-Month Lease	All Inclusive Mono CPC	24-Month Lease	36-Month Lease	All Inclusive Color CPC (if applicable)
Base Model		\$1,209	\$ 976.00	\$ 44.58	\$ 31.20	\$ 24.55	\$ 20.59	\$ 74.58	\$ 61.20	\$ 54.55	\$ 50.59

Required Features and Accessories

Reversing Automatic Document Feeder	25 sheets	60 sheets									
Number of Paper Trays	2	2									
Paper Tray Capacity	500 sheets	500 sheets									
Large Capacity Tray	N/A	N/A									
Bypass Paper Tray	25 sheets	50 sheets									
Paper Weights	16 to 24lbs	16 to 43lbs									
Paper Sizes	Letter, Legal	Letter, Legal									
Zoom Range	50% to 200%	25% to 400%									
Resolution	600 by 600 dpi	600 by 600 dpi									
Automatic Duplexing	Yes	Yes									
Interrupt Function	Yes	Yes									
Cables: 6 ft (min) power cable and RJ11 cable	Yes	Yes									
Keep Your Hard drive	Yes	Yes									

Optional Connectivity Features

Network connectivity software	Yes	Yes									
Network connectivity hardware	Yes	Yes									
Network Post Script Printing	Yes	Yes									
Network Copier/Printer/Scanner	Yes	Yes									

Optional Features and Accessories

Large Capacity Tray	2500 sheets	No									
Multi-Bin Output Tray	Yes	No									
Envelope Printing	CS & Standard	Yes									
Label Printing	Yes	Yes									
Secure Printing	Yes	Yes									

Category 2
Regular Form Factor

Vendor Name	Xerox
-------------	-------

Manufacturer	Xerox
Model	WC335T
Copy Speed (Mono) - ppm	35 ppm
Copy Speed (Color) - ppm (if applicable)	N/A
Suggested Monthly Volume	2000 - 5000
Maintenance Mono Cost Per Copy (not applicable in Pricing Option C)	\$ 0.00730
Maintenance Color Cost Per Copy - if applicable (not applicable in Pricing Option C)	

Proposed Pricing for Base Model + Required Features & Accessories (Automatically Calculated)												
Pricing Option A			Pricing Option B				Pricing Option C					
Purchase			Monthly Lease Price				All Inclusive Mono CPC					
Net	24-Month	36-Month	48-Month	60-Month	24-Month	36-Month	48-Month	60-Month	24-Month	36-Month	48-Month	60-Month
Lease Price	Lease	Lease	Lease	Lease	Lease	Lease	Lease	Lease	Lease	Lease	Lease	Lease
\$ 9,100.00	\$ 2,104.00	\$ 95.06	\$ 66.54	\$ 52.35	\$ 43.91	\$ 137.06	\$ 108.54	\$ 94.35	\$ 85.91			

Feature/Accessory	Description (if any)	Pricing Option A		Pricing Option B					Pricing Option C				
		Purchase	Net	24-Month	36-Month	48-Month	60-Month	24-Month	All Inclusive Mono CPC	24-Month	36-Month	48-Month	60-Month
Base Model	WC335T	\$ 9,100.00	\$ 2,104.00	\$ 95.06	\$ 66.54	\$ 52.35	\$ 43.91	\$ 137.06	\$ 108.54	\$ 94.35	\$ 85.91		

Required Features and Accessories

Reversing Automatic Document Feeder	50 sheets	110 sheets											
Number of Paper Trays	4	5											
Paper Tray Capacity	500 sheets	1040 sheets											
Large Capacity Tray	N/A	2000 sheets											
Bypass Paper Tray	25 sheets	50 sheets											
Paper Weights	16 to 24lbs	16 to 80lb cover											
Paper Sizes	Letter, Legal, Ledger	Letter, Legal, Ledger											
Zoom Range	25% to 400%	25% to 400%											
Resolution	600 by 600 dpi	600 x 600 dpi											
Automatic Duplexing	Yes	Yes											
Interrupt Function	Yes	Yes											
Cables: 6 ft (min) power cable and RJ11 cable	Yes	Yes											
Keep Your Hard drive	Yes	Yes											

Optional Connectivity Features

Network connectivity software	Yes	Yes											
Network connectivity hardware	Yes	Yes											
Network Post Script Printing	Yes	Yes											
Networked Copier/Printer/Scanner	Yes	Yes											

Optional Features and Accessories

Large Capacity Tray	2500 sheets	2000 sheets											
Multi-Bin Output Tray	Yes	Yes											
Envelope Printing	CS & Standard	Yes											
Label Printing	Yes	Yes											
Secure Printing	Yes	Yes											
Fax	33.6 Kbps	33.3 Kbs											

Category 3 a
Regular Form Factor

Vendor Name	Xerox
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Manufacturer	Xerox
Model	WC5335T
Copy Speed (Mono) - ppm	35 ppm
Copy Speed (Color) - ppm (if applicable)	N/A
Suggested Monthly Volume	2000 - 5000
Maintenance Mono Cost Per Copy (not applicable in Pricing Option C)	\$ 0.00730
Maintenance Color Cost Per Copy - if applicable (not applicable in Pricing Option C)	

Proposed Pricing for Base Model + Required Features & Accessories (Automatically Calculated)												
Pricing Option A			Pricing Option B				Pricing Option C					
Purchase			Monthly Lease Price				All inclusive Mono CPC					
List Price	Net Purchase Price		24-Month Lease	36-Month Lease	48-Month Lease	60-Month Lease	24-Month Lease	36-Month Lease	48-Month Lease	60-Month Lease	24-Month Lease	36-Month Lease
\$ 9,100.00	\$2,104		\$ 95.06	\$ 66.54	\$ 52.35	\$ 43.91	\$137.06	\$ 108.54	\$ 94.35	\$ 85.91		

Feature/Accessory	Description (if any)	Pricing Option A		Pricing Option B				Pricing Option C					
		Purchase		Monthly Lease Price				All inclusive Mono CPC					
		List Price	Net Purchase Price	24-Month Lease	36-Month Lease	48-Month Lease	60-Month Lease	24-Month Lease	36-Month Lease	48-Month Lease	60-Month Lease	24-Month Lease	36-Month Lease
Base Model	WC5335T	\$9,100	\$2,104	\$ 95.06	\$ 66.54	\$ 52.35	\$ 43.91	\$137.06	\$108.54	\$94.35	\$85.91		

Required Features and Accessories

Reversing Automatic Document Feeder	50 sheets	110 sheets											
Number of Paper Trays	4	5											
Paper Tray Capacity	500 sheets	3040 sheets											
Large Capacity Tray	N/A	Yes											
Bypass Paper Tray	25 sheets	50 sheets											
Paper Weights	16 to 24lbs	16 to 80lb cover											
Paper Sizes	Letter, Legal, Ledger	Letter, Legal, Ledger											
Zoom Range	25% to 400%	25% to 400%											
Resolution	600 by 600 dpi	600 by 600 dpi											
Automatic Duplexing	Yes	Yes											
Interrupt Function	Yes	Yes											
Cables: 6 ft (min) power cable and RJ11 cable	Yes	Yes											
Keep Your Hard drive	Yes	Yes											

Optional Connectivity Features

Network connectivity software	Yes	Yes											
Network connectivity hardware	Yes	Yes											
Network Post Script Printing	Yes	Yes											
Networked Copier/Printer/Scanner	Yes	Yes											

Optional Features and Accessories

Large Capacity Tray	2500 sheets	2,000											
Multi-Bin Output Tray	Yes	Yes											
Envelope Printing	C5 & Standard	Yes											
Label Printing	Yes	Yes, Std											
Secure Printing	Yes	Yes, Std											

SVREXKIT1 - Server Fax Kit	\$ 795.00	\$ 716.00	\$ 33.79	\$ 23.65	\$ 18.61	\$ 15.61	\$ 33.79	\$ 23.65	\$ 18.61	\$ 15.61				
UNICODE - unicode kit	\$ 299.00	\$ 239.00	\$ 11.28	\$ 7.89	\$ 6.22	\$ 5.21	\$ 11.28	\$ 7.89	\$ 6.22	\$ 5.21				
VOIPFAX - Voice Over IP Fax Option	\$ 1,095.00	\$ 805.00	\$ 37.98	\$ 26.59	\$ 20.93	\$ 17.55	\$ 37.98	\$ 26.59	\$ 20.93	\$ 17.55				

Category 3 a
Regular Form Factor

Vendor Name	Xerox
Manufacturer	Xerox
Model	WC5335PT
Copy Speed (Mono) - ppm	35 ppm
Copy Speed (Color) - ppm (if applicable)	N/A
Suggested Monthly Volume	2000 - 5000
Maintenance Mono Cost Per Copy (not applicable in Pricing Option C)	\$ 0.00730
Maintenance Color Cost Per Copy - if applicable (not applicable in Pricing Option C)	

Proposed Pricing for Base Model + Required Features & Accessories (Automatically Calculated)												
Pricing Option A			Pricing Option B				Pricing Option C					
Purchase			Monthly Lease Price				All inclusive Mono CPC					
List Price	Net Purchase Price		24-Month Lease	36-Month Lease	48-Month Lease	60-Month Lease	24-Month Lease	36-Month Lease	48-Month Lease	60-Month Lease	24-Month Lease	36-Month Lease
\$ 10,100.00	\$2,623		\$ 119.03	\$ 83.32	\$ 65.56	\$ 5,496.00	\$ 171.03	\$ 135.32	\$ 117.56	\$ 106.97		

Feature/Accessory	Description (if any)	Pricing Option A		Pricing Option B				Pricing Option C					
		List Price	Net Purchase Price	24-Month Lease	36-Month Lease	48-Month Lease	60-Month Lease	24-Month Lease	36-Month Lease	48-Month Lease	60-Month Lease	24-Month Lease	36-Month Lease
Base Model	WC5335PT	\$10,100	\$2,623	\$119.03	\$83.32	\$65.56	\$5,496	\$171.03	\$135.32	\$117.56	\$106.97		
Required Features and Accessories													
Reversing Automatic Document Feeder	50 sheets												
Number of Paper Trays	4												
Paper Tray Capacity	500 sheets												
Large Capacity Tray	N/A												
Bypass Paper Tray	25 sheets												
Paper Weights	16 to 24lbs												
Paper Sizes	Letter, Legal, Ledger												
Zoom Range	25% to 400%												
Resolution	600 by 600 dpi												
Automatic Duplexing	Yes												
Interrupt Function	Yes												
Cables: 6 ft (min) power cable and RJ11 cable	Yes												
Keep Your Hard drive	Yes												

Optional Connectivity Features													
Network connectivity software	Yes			Included									
Network connectivity hardware	Yes			Included									
Network Post Script Printing	Yes												
Networked Copier/Printer/Scanner	Yes			Included									

Optional Features and Accessories													
Large Capacity Tray	2500 sheets												
Multi-Bin Output Tray	Yes												
Envelope Printing	CS & Standard												
Label Printing	Yes												
Secure Printing	Yes												
Fax	33.6 Kbps												
Fax from PC	Yes												
Incoming fax to go directly to internal hard drive	Yes												
Color scanning	Yes												

Category 3 b
Small Form Factor (Desktop)

Vendor Name	NO BID
Manufacturer	NO BID
Model	
Copy Speed (Mono) - ppm	
Copy Speed (Color) - ppm (if applicable)	
Suggested Monthly Volume	
Maintenance Mono Cost Per Copy	
Maintenance Color Cost Per Copy - if applicable	
(not applicable in Pricing Option C)	
Maintenance Color Cost Per Copy - if applicable	
(not applicable in Pricing Option C)	

Proposed Pricing for Base Model + Required Features & Accessories (Automatically Calculated)

Pricing Option A		Pricing Option B			Pricing Option C					
Purchase		Monthly Lease Price			All Inclusive Mono CPC					
List Price	Net Price	24-Month Lease	36-Month Lease	48-Month Lease	24-Month Lease	36-Month Lease	48-Month Lease	60-Month Lease	24-Month Lease	36-Month Lease

Feature/Accessory	Description (if any)	Pricing Option A		Pricing Option B				Pricing Option C					
		Purchase	Net Purchase Price	24-Month Lease	36-Month Lease	48-Month Lease	60-Month Lease	All Inclusive Mono CPC		All Inclusive Color CPC (if applicable)			
Base Model													
NO BID		NO BID											
Required Features and Accessories													
Reversing Automatic Document Feeder	50 sheets												
Number of Paper Trays	4												
Paper Tray Capacity	500 sheets												
Large Capacity Tray	N/A												
Bypass Paper Tray	25 sheets												
Paper Weights	16 to 24lbs												
Paper Sizes	Letter, Legal, Ledger												
Zoom Range	25% to 400%												
Resolution	600 by 600 dpi												
Automatic Duplexing	Yes												
Interrupt Function	Yes												
Cables: 6 ft (min) power cable and RJ11 cable	Yes												
Keep Your Hard drive	Yes												
Optional Connectivity Features													
Network connectivity software	Yes												
Network connectivity hardware	Yes												
Network Post Script Printing	Yes												
Networked Copier/Printer/Scanner	Yes												
Optional Features and Accessories													
Large Capacity Tray	2500 sheets												
Multi-Bin Output Tray	Yes												
Envelope Printing	C5 & Standard												

Category 4
Regular Form Factor

Vendor Name	Xerox
Manufacturer	Xerox
Model	W5150T
Copy Speed (Mono) - ppm	50 ppm
Copy Speed (Color) - ppm (if applicable)	N/A
Suggested Monthly Volume	5000 - 10000
Maintenance Mono Cost Per Copy	
(not applicable in Pricing Option C)	\$ 0.00630
Maintenance Color Cost Per Copy - if applicable (not applicable in Pricing Option C)	

Proposed Pricing for Base Model + Required Features & Accessories (Automatically Calculated)									
Pricing Option A			Pricing Option B			Pricing Option C			
Purchase			Monthly Lease Price			All inclusive Mono CPC			
List Price	Net Price		24-Month Lease	36-Month Lease	48-Month Lease	24-Month Lease	36-Month Lease	48-Month Lease	60-Month Lease
\$ 12,999.00	\$ 2,445.00	\$ 110.45	\$ 77.31	\$ 60.83	\$ 51.01	\$ 217.45	\$ 184.31	\$ 167.83	\$ 158.01

Feature/Accessory	Description (if any)	Pricing Option A		Pricing Option B					Pricing Option C				
		List Price	Net Price	24-Month Lease	36-Month Lease	48-Month Lease	60-Month Lease		24-Month Lease	36-Month Lease	48-Month Lease	60-Month Lease	
Base Model	W5150T	\$12,999	\$ 2,445.00	\$110.45	\$77.31	\$60.83	\$51.01		\$217.45	\$184.31	\$167.83	\$158.01	

Required Features and Accessories													
Reversing Automatic Document Feeder	100 sheets	100 sheets											
Number of Paper Trays	4	5											
Paper Tray Capacity	500 sheets	1000 sheets											
Large Capacity Tray	2500 sheets	3600 sheets											
Bypass Paper Tray	25 sheets	100 sheets											
Paper Weights	16 to 110lbs	16 to 110lbs											
Paper Sizes	Letter, Legal, Ledger	Letter, Legal, Ledger											
Zoom Range	25% to 400%	25% to 400%											
Resolution	600 by 600 dpi	600 x 600 dpi											
Automatic Duplexing	Yes	Yes											
Interrupt Function	Yes	Yes											
Cables: 6 ft (min) power cable and RJ11 cable	Yes	Yes											
Keep Your Hard drive	Yes	Yes											
Optional Connectivity Features													
Network connectivity software	Yes	Yes											
Network connectivity hardware	Yes	Yes											
Network Post Script Printing	Yes	Yes											
Networked Copier/Printer/Scanner	Yes	Yes											
Optional Features and Accessories													
Large Capacity Tray	N/A	N/A											
Multi-Bin Output Tray	Yes	Yes											
Envelope Printing	CS & Standard	Yes											
Label Printing	Yes	Yes											
Secure Printing	Yes	Yes											
Fax	33.6 Kbps	Yes											
Fax from PC	Yes	Yes											
Incoming fax to go directly to internal hard drive	Yes	Yes											
Color scanning	Yes	No											

Category 4
Regular Form Factor

Vendor Name	Xerox
Manufacturer	Xerox
Model	5745APT
Copy Speed (Mono) - ppm	45 ppm
Copy Speed (Color) - ppm (if applicable)	N/A
Suggested Monthly Volume	5000 - 10000
Maintenance Month Cost Per Copy (not applicable in Pricing Option C)	\$ 0.00570
Maintenance Color Cost Per Copy - if applicable (not applicable in Pricing Option C)	

Proposed Pricing for Base Model + Required Features & Accessories (Automatically Calculated)												
Pricing Option A			Pricing Option B				Pricing Option C					
Purchase			Monthly Lease Price				All Inclusive Mono CPC					
List Price	Net Purchase Price		24-Month Lease	36-Month Lease	48-Month Lease	60-Month Lease	24-Month Lease	36-Month Lease	48-Month Lease	60-Month Lease	24-Month Lease	36-Month Lease
\$ 15,608.00	\$ 4,758.00		\$ 215.38	\$ 150.77	\$ 118.64	\$ 99.49	\$ 292.38	\$ 227.77	\$ 195.64	\$ 176.49		

Feature/Accessory	Description (if any)	Pricing Option A		Pricing Option B						Pricing Option C			
		Purchase	Net Purchase Price	24-Month Lease	36-Month Lease	48-Month Lease	60-Month Lease	24-Month Lease	36-Month Lease	48-Month Lease	60-Month Lease	24-Month Lease	36-Month Lease
Base Model	5745APT	\$15,608	\$4,758	\$215.38	\$150.77	\$118.64	\$99.49	\$292.38	\$227.77	\$195.64	\$176.49		

Required Features and Accessories

Reversing Automatic Document Feeder	100 sheets	100 sheets											
Number of Paper Trays	4	5											
Paper Tray Capacity	500 sheets	1000 sheets											
Large Capacity Tray	2500 sheets	3600 sheets											
Bypass Paper Tray	25 sheets	100 sheets											
Paper Weights	16 to 110lbs	16 to 110lbs											
Paper Sizes	Letter, Legal, Ledger	Letter, Legal, Ledger											
Zoom Range	25% to 400%	25% to 400%											
Resolution	600 by 600 dpi	4800 x 600 dpi											
Automatic Duplexing	Yes	Yes											
Interrupt Function	Yes	Yes											
Cables: 6 ft (min) power cable and RJ11 cable	Yes	Yes											
Keep Your Hard drive	Yes	Yes											

Optional Connectivity Features

Network connectivity software	Yes	Yes	Included										
Network connectivity hardware	Yes	Yes	Included										
Network Post Script Printing	Yes	Yes	Included										
Networked Copier/Printer/Scanner	Yes	Yes	Included										

Optional Features and Accessories

Large Capacity Tray	N/A	N/A											
Multi-Bin Output Tray	Yes	Yes											
Envelope Printing	CS & Standard	Yes											
Label Printing	Yes	Yes											
Secure Printing	Yes	Yes											
Fax	33.6 Kbps	Yes											
Fax from PC	Yes	Yes											

Category 5
Regular Form Factor

Vendor Name	Xerox
Manufacturer	Xerox
Model	W5150T
Copy Speed (Mono) - ppm	50 ppm
Copy Speed (Color) - ppm (if applicable)	N/A
Suggested Monthly Volume	5000 - 15000
Maintenance Mono Cost Per Copy (not applicable in Pricing Option C)	
Maintenance Color Cost Per Copy - if applicable (not applicable in Pricing Option C)	0.00630

Proposed Pricing for Base Model + Required Features & Accessories (Automatically Calculated)												
Pricing Option A			Pricing Option B				Pricing Option C					
Purchase	Net		24-Month Lease	36-Month Lease	48-Month Lease	60-Month Lease	24-Month Lease	36-Month Lease	48-Month Lease	60-Month Lease	All Inclusive Mono CPC	All Inclusive Color CPC (if applicable)
List Price	Purchase Price											
\$ 12,999.00	\$ 2,445.00		\$ 110.45	\$ 77.31	\$ 60.83	\$ 51.01	\$ 217.45	\$ 184.31	\$ 167.83	\$ 158.01		

Feature/Accessory	Description (if any)	Pricing Option A		Pricing Option B				Pricing Option C					
		Purchase	Net	24-Month Lease	36-Month Lease	48-Month Lease	60-Month Lease	24-Month Lease	36-Month Lease	48-Month Lease	60-Month Lease	All Inclusive Mono CPC	All Inclusive Color CPC (if applicable)
Base Model	W5150T	\$ 12,999.00	\$ 2,445.00	\$ 110.45	\$ 77.31	\$ 60.83	\$ 51.01	\$ 217.45	\$ 184.31	\$ 167.83	\$ 158.01		

Required Features and Accessories

Reversing Automatic Document Feeder	100 sheets	100 sheets											
Number of Paper Trays	4	5											
Paper Tray Capacity	500 sheets	1000 sheets											
Large Capacity Tray	N/A	3600 sheets											
Bypass Paper Tray	25 sheets	100 sheets											
Paper Weights	16 to 110lbs	16 to 110lbs											
Paper Sizes	Ledger	Ledger											
Zoom Range	25% to 400%	25% to 400%											
Resolution	600 by 600 dpi	600 x 600 dpi											
Automatic Duplexing	Yes	Yes											
Interrupt Function	Yes	Yes											
Cables: 6 ft (min) power cable and RJ11 cable	Yes	Yes											
Keep Your Hard drive	Yes	Yes											

Optional Connectivity Features

Network connectivity software	Yes	Yes											
Network connectivity hardware	Yes	Yes											
Network Post Script Printing	Yes	Yes											
Networked Copier/Printer/Scanner	Yes	Yes											

Optional Features and Accessories

Large Capacity Tray	2500 sheets	N/A											
Multi-Bin Output Tray	Yes	Yes											
Envelope Printing	CS & Standard	Yes											
Label Printing	Yes	Yes											
Secure Printing	Yes	Yes											
Fax	33.6 Kbps	Yes											
Fax from PC	Yes	Yes											
Incoming fax to go directly to internal hard drive	Yes	Yes											
Color scanning	Yes	No											

Category 5
Regular Form Factor

Vendor Name	Xerox
Manufacturer	Xerox
Model	5755AP7
Copy Speed (Mono) - ppm	55 ppm
Copy Speed (Color) - ppm (if applicable)	N/A
Suggested Monthly Volume	5000 - 15000
Maintenance Mono Cost Per Copy	
(not applicable in Pricing Option C)	
Maintenance Color Cost Per Copy - If applicable	\$ 0.00630
(not applicable in Pricing Option C)	

Proposed Pricing for Base Model + Required Features & Accessories (Automatically Calculated)												
Pricing Option A			Pricing Option B				Pricing Option C					
Purchase			Monthly Lease Price				All Inclusive Mono CPC					
List Price	Net Purchase Price		24-Month Lease	36-Month Lease	48-Month Lease	60-Month Lease	24-Month Lease	36-Month Lease	48-Month Lease	60-Month Lease	24-Month Lease	36-Month Lease
\$ 21,345.00	\$ 4,903.00	\$ 222.04	\$ 155.43	\$ 122.30	\$ 102.56	\$ 312.04	\$ 245.43	\$ 212.30	\$ 192.56			

Feature/Accessory	Description (if any)	Pricing Option A		Pricing Option B				Pricing Option C					
		List Price	Net Purchase Price	24-Month Lease	36-Month Lease	48-Month Lease	60-Month Lease	24-Month Lease	36-Month Lease	48-Month Lease	60-Month Lease	24-Month Lease	36-Month Lease
Base Model		\$ 21,345.00	\$ 4,903.00	\$ 222.04	\$ 155.43	\$ 122.30	\$ 102.56	\$ 312.04	\$ 245.43	\$ 212.30	\$ 192.56		

Required Features and Accessories

Reversing Automatic Document Feeder	100 sheets	100 sheets											
Number of Paper Trays	4	5											
Paper Tray Capacity	500 sheets	1000 sheets											
Large Capacity Tray	N/A	3600 sheets											
Bypass Paper Tray	25 sheets	100 sheets											
Paper Weights	16 to 110lbs	16 to 110lbs											
Paper Sizes	Letter, Legal, Ledger	Letter, Legal, Ledger											
Zoom Range	25% to 400%	25% to 400%											
Resolution	600 by 600 dpi	600 x 600 dpi											
Automatic Duplexing	Yes	Yes											
Interrupt Function	Yes	Yes											
Cables 6 ft (min) power cable and RJ11 cable	Yes	Yes											
Keep Your Hard drive	Yes	Yes											

Optional Connectivity Features

Network connectivity software	Yes	Yes	Included										
Network connectivity hardware	Yes	Yes	Included										
Network Post Script Printing	Yes	Yes	Included										
Networked Copier/Printer/Scanner	Yes	Yes	Included										

Optional Features and Accessories

Large Capacity Tray	2500 sheets	NA											
Multi-Bin Output Tray	Yes	Yes											
Envelope Printing	C5 & Standard	Yes											
Label Printing	Yes	Yes											
Secure Printing	Yes	Yes											
Fax	33.6 Kbps	Yes											
Fax from PC	Yes	Yes											
Incoming fax to go directly to internal hard drive	Yes	Yes											
Color scanning	No	No											
Scan file formats	JPEG, TIFF, PDF	Yes											

Vendor Name	Xerox
Manufacturer	Xerox
Model	5765T
Copy Speed (Mono) - ppm	65 ppm
Copy Speed (Color) - ppm (if applicable)	N/A
Suggested Monthly Volume	10000 - 20000
Maintenance Month Cost Per Copy (not applicable in Pricing Option C)	\$ 0.00410
Maintenance Color Cost Per Copy - if applicable (not applicable in Pricing Option C)	

Proposed Pricing for Base Model + Required Features & Accessories (Automatically Calculated)												
Pricing Option A			Pricing Option B				Pricing Option C					
Purchase			Monthly Lease Price				All Inclusive Mono CPC					
List Price	Net Purchase Price	24-Month Lease	36-Month Lease	48-Month Lease	60-Month Lease	24-Month Lease	36-Month Lease	48-Month Lease	60-Month Lease	24-Month Lease	36-Month Lease	48-Month Lease
\$ 20,500.00	\$ 5,195.00	\$ 234.27	\$ 163.99	\$ 129.04	\$ 108.21	\$ 370.27	\$ 299.99	\$ 265.04	\$ 244.21			

Feature/Accessory	Description (if any)	Pricing Option A		Pricing Option B					Pricing Option C				
		Purchase	Net Purchase Price	24-Month Lease	36-Month Lease	48-Month Lease	60-Month Lease	24-Month Lease	36-Month Lease	48-Month Lease	60-Month Lease	24-Month Lease	36-Month Lease
Base Model	5765T	\$ 20,500.00	\$ 5,195.00	\$ 234.27	\$ 163.99	\$ 129.04	\$ 108.21	\$ 370.27	\$ 299.99	\$ 265.04	\$ 244.21		

Required Features and Accessories

Reversing Automatic Document Feeder	100 sheets	100 sheets											
Number of Paper Trays	4	5											
Paper Tray Capacity	500 sheets	1000 sheets											
Large Capacity Tray	2500 sheets	3600 sheets											
Bypass Paper Tray	25 sheets	100 sheets											
Paper Weights	16 to 110lbs	16 to 110lbs											
Paper Sizes	Letter, Legal, Ledger	Letter, Legal, Ledger											
Zoom Range	25% to 400%	25% to 400%											
Resolution	600 by 600 dpi	600 x 600 dpi											
Automatic Duplexing	Yes	Yes											
Interrupt Function	Yes	Yes											
Cables: 6 Ft (min) power cable and RJ11 cable	Yes	Yes											
Keep Your Hard drive	Yes	Yes											

Optional Connectivity Features

Network connectivity software	Yes	Yes											
Network connectivity hardware	Yes	Yes											
Network Post Script Printing	Yes	Yes											
Networked Copier/Printer/Scanner	Yes	Yes											

Optional Features and Accessories

Large Capacity Tray	N/A	N/A											
Multi-Bin Output Tray	Yes	Yes											
Envelope Printing	C5 & Standard	Yes											
Label Printing	Yes	Yes											
Secure Printing	Yes	Yes											
Fax	33.6 Kbps	Yes											
Fax from PC	Yes	Yes											
Incoming fax to go directly to internal hard drive	Yes	Yes											
Color scanning	Yes	No											

Category 7
Regular Form Factor

Vendor Name	Xerox
Manufacturer	Xerox
Model	5775T
Copy Speed (Mono) - ppm	75 ppm
Copy Speed (Color) - ppm (if applicable)	N/A
Suggested Monthly Volume	15000 - 30000
Maintenance Mono Cost Per Copy	
(not applicable in Pricing Option C)	
Maintenance Color Cost Per Copy - if applicable	\$ 0.00410
(not applicable in Pricing Option C)	

Proposed Pricing for Base Model + Required Features & Accessories (Automatically Calculated)												
Pricing Option A			Pricing Option B				Pricing Option C					
Purchase	Monthly Lease Price		Monthly Lease Price		Monthly Lease Price		All inclusive Mono CPC		All inclusive Color CPC (if applicable)			
List Price	Net Purchase Price	24-Month Lease	36-Month Lease	48-Month Lease	60-Month Lease	24-Month Lease	36-Month Lease	48-Month Lease	60-Month Lease	24-Month Lease	36-Month Lease	48-Month Lease
\$ 25,050.00	\$ 5,307.00	\$ 239.32	\$ 167.52	\$ 131.82	\$ 110.54	\$ 431.32	\$ 359.52	\$ 323.82	\$ 302.54			

Required Features and Accessories

Feature/Accessory	Description (if any)	5775T	25,050.00	5,307.00	239.32	167.52	131.82	110.54	431.32	359.52	323.82	302.54
Base Model												
Reversing Automatic Document Feeder	100 sheets	100 sheets										
Number of Paper Trays	4	5										
Paper Tray Capacity	500 sheets	1000 sheets										
Large Capacity Tray	3600 sheets	2500 sheets										
Bypass Paper Tray	25 sheets	100 sheets										
Paper Weights	16 to 110lbs	16 to 110lbs										
Paper Sizes	Letter, Legal, Ledger	Letter, Legal, Ledger										
Zoom Range	25% to 400%	25% to 400%										
Resolution	600 by 600 dpi	600 x 600 dpi										
Automatic Duplexing	Yes	Yes										
Interrupt Function	Yes	Yes										
Cables: 6 ft (min) power cable and RJ11 cable	Yes	Yes										
Keep Your Hard drive	Yes	Yes										

Optional Connectivity Features

Network connectivity software	Yes	Yes										
Network connectivity hardware	Yes	Yes										
Network Post Script Printing	Yes	Yes										
Networked Copier/Printer/Scanner	Yes	Yes										

Optional Features and Accessories

Large Capacity Tray	N/A	N/A										
Multi-Bin Output Tray	Yes	Yes										
Envelope Printing	CS & Standard	Yes										
Label Printing	Yes	Yes										
Secure Printing	Yes	Yes										
Fax	33.6 kbps	Yes										
Fax from PC	Yes	Yes										
Incoming fax to go directly to internal hard drive	Yes	Yes										
Color scanning	Yes	No										

Category 8
Regular Form Factor

Vendor Name	Xerox
Manufacturer	Xerox
Model	5790T
Copy Speed (Mono) - ppm	90 ppm
Copy Speed (Color) - ppm (if applicable)	N/A
Suggested Monthly Volume	20000 - 50000
Maintenance (Mono Cost Per Copy)	
(not applicable in Pricing Option C)	
Maintenance (Color Cost Per Copy - if applicable)	\$ 0.00410
(not applicable in Pricing Option C)	

Proposed Pricing for Base Model + Required Features & Accessories (Automatically Calculated)												
Pricing Option A			Pricing Option B				Pricing Option C					
Purchase			Monthly Lease Price				All Inclusive Mono CPC					
List Price	Net Price		24-Month Lease	36-Month Lease	48-Month Lease	60-Month Lease	24-Month Lease	36-Month Lease	48-Month Lease	60-Month Lease	24-Month Lease	36-Month Lease
\$ 34,400.00	\$ 6,673.00		\$ 278.38	\$ 194.88	\$ 153.34	\$ 128.60	\$ 531.38	\$ 447.88	\$ 406.34	\$ 381.60		

Feature/Accessory	Description (if any)	Pricing Option A		Pricing Option B					Pricing Option C				
		Purchase	Net Price	Monthly Lease Price					All Inclusive Mono CPC				
List Price				24-Month Lease	36-Month Lease	48-Month Lease	60-Month Lease	24-Month Lease	36-Month Lease	48-Month Lease	60-Month Lease	24-Month Lease	36-Month Lease
\$ 34,400.00	\$ 5790T	\$ 34,400.00	\$ 6,673.00	\$ 278.38	\$ 194.88	\$ 153.34	\$ 128.60	\$ 531.38	\$ 447.88	\$ 406.34	\$ 381.60		

Required Features and Accessories

Reversing Automatic Document Feeder	100 sheets	100 sheets											
Number of Paper Trays	5	6											
Paper Tray Capacity	500 sheets	1000 sheets											
Large Capacity Tray	2500 sheets	7600 sheets											
Bypass Paper Tray	100 sheets	100 sheets											
Paper Weights	16 to 110lbs	16 to 110lbs											
Paper Sizes	Letter, Legal, Ledger	Letter, Legal, Ledger											
Zoom Range	25% to 400%	25% to 400%											
Resolution	600 by 600 dpi	600 x 600 dpi											
Automatic Duplexing	Yes	Yes											
Interrupt Function	Yes	Yes											
Cables: 6 ft (min), power cable and RJ11 cable	Yes	Yes											
Keep Your Hard drive	Yes	Yes											

Optional Connectivity Features

Network connectivity software	Yes	Yes											
Network connectivity hardware	Yes	Yes											
Network Post Script Printing	Yes	Yes											
Networked Copier/Printer/Scanner	Yes	Yes											

Optional Features and Accessories

Large Capacity Tray	N/A	N/A											
Multi-bin Output Tray	Yes	Yes											
Envelope Printing	CS & Standard	Yes											
Label Printing	Yes	Yes											
Secure Printing	Yes	Yes											
Fax	33.6 Kbps	Yes											
Fax from PC	Yes	Yes											
Incoming fax to go directly to internal hard drive	Yes	Yes											
Color scanning	Yes	Yes											
Scan file formats	JPEG, TIFF, PDF	Yes											

Category 8
Regular Form Factor

Vendor Name	Xerox
Manufacturer	Xerox
Model	D95CP
Copy Speed (Mono) - ppm	95ppm
Copy Speed (Color) - ppm (if applicable)	N/A
Suggested Monthly Volume	20000 - 50000
Maintenance Mono Cost Per Copy	
(not applicable in Pricing Option C)	
Maintenance Color Cost Per Copy - (if applicable)	\$ 0.00520
(not applicable in Pricing Option C)	

Proposed Pricing for Base Model + Required Features & Accessories (Automatically Calculated)												
Pricing Option A			Pricing Option B				Pricing Option C					
Purchase	Net Purchase Price	24-Month Lease	36-Month Lease	48-Month Lease	60-Month Lease	24-Month Lease	36-Month Lease	48-Month Lease	60-Month Lease	24-Month Lease	36-Month Lease	60-Month Lease
\$ 46,500.00	\$ 14,086.00	\$ 636.09	\$ 445.30	\$ 350.39	\$ 293.84	\$ 1,091.09	\$ 900.30	\$ 805.39	\$ 748.84			

Feature/Accessory	Description (if any)	Pricing Option A		Pricing Option B						Pricing Option C					
		List Price	Net Purchase Price	24-Month Lease	36-Month Lease	48-Month Lease	60-Month Lease	24-Month Lease	36-Month Lease	48-Month Lease	60-Month Lease	24-Month Lease	36-Month Lease	48-Month Lease	60-Month Lease
Base Model	D95CP	\$ 46,500.00	\$ 14,086.00	\$ 636.09	\$ 445.30	\$ 350.39	\$ 293.84	\$ 1,091.09	\$ 900.30	\$ 805.39	\$ 748.84				

Required Features and Accessories

Reversing Automatic Document Feeder	100 sheets	250 sheets													
Number of Paper Trays	5	5													
Paper Tray Capacity	500 sheets	4050 sheets													
Large Capacity Tray	2500 sheets	4000 sheets													
Bypass Paper Tray	100 sheets	250 sheets													
Paper Weights	16 to 110lbs	16 to 110lbs													
Paper Sizes	Letter, Legal, Ledger	Letter, Legal, Ledger													
Zoom Range	25% to 400%	25% to 400%													
Resolution	600 by 600 dpi	1200 by 1200 dpi													
Automatic Duplexing	Yes	Yes													
Interrupt Function	Yes	Yes													
Cables: 6 ft (min) power cable and RJ11 cable	Yes	Yes													
Keep Your Hard drive	Yes	Yes													

Optional Connectivity Features

Network connectivity software	Yes	Yes													
Network connectivity hardware	Yes	Yes													
Network Post Script Printing	Yes	Yes													
Networked Copier/Printer/Scanner	Yes	Yes													

Optional Features and Accessories

Large Capacity Tray	N/A	N/A													
Multi-Bin Output Tray	Yes	Yes													
Envelope Printing	CS & Standard	Yes													
Label Printing	Yes	Yes													
Secure Printing	Yes	Yes													
Fax	33.6 Kbps	Yes													
Fax from PC	Yes	Yes													
Incoming fax to go directly to internal hard drive	Yes	Yes													
Color scanning	Yes	No													
Scan file formats	JPEG, TIFF, PDF	JPEG, TIFF, PDF													
Scan to a network shared drive (Windows server local authentication)	Yes	Yes													

Category 9
Regular Form Factor

Vendor Name	Xerox
Manufacturer	Xerox
Model	W7120P
Copy Speed (Mono) - ppm	20 ppm
Copy Speed (Color) - ppm (if applicable)	20 ppm
Suggested Monthly Volume	100 - 5000
Maintenance Mono Cost Per Copy	
(not applicable in Pricing Option C)	
Maintenance Color Cost Per Copy - if applicable	
(not applicable in Pricing Option C)	
	\$ 0.00820
	\$ 0.06610

Proposed Pricing for Base Model + Required Features & Accessories (Automatically Calculated)												
Pricing Option A			Pricing Option B				Pricing Option C					
Purchase			Monthly Lease Price				All Inclusive Mono CPC					
Net												
List Price	Purchase Price	24-Month Lease	36-Month Lease	48-Month Lease	60-Month Lease	24-Month Lease	36-Month Lease	48-Month Lease	60-Month Lease	24-Month Lease	36-Month Lease	48-Month Lease
\$ 6,999.00	\$ 3,766.00	\$ 170.64	\$ 119.46	\$ 94.00	\$ 78.82	\$ 217.64	\$ 166.46	\$ 141.00	\$ 125.82			

Feature/Accessory	Description (if any)	Pricing Option A		Pricing Option B					Pricing Option C				
		Purchase	Net	Monthly Lease Price					All Inclusive Mono CPC				
		List Price	Purchase Price	24-Month Lease	36-Month Lease	48-Month Lease	60-Month Lease	24-Month Lease	36-Month Lease	48-Month Lease	60-Month Lease	24-Month Lease	36-Month Lease
Base Model	W7120P	\$ 6,999.00	\$ 3,766.00	\$ 170.64	\$ 119.46	\$ 94.00	\$ 78.82	\$ 217.64	\$ 166.46	\$ 141.00	\$ 125.82		

Required Features and Accessories

Reversing Automatic Document Feeder	50 sheets	110 sheets											
Number of Paper Trays	2	3											
Paper Tray Capacity	500 sheets	1040 sheets											
Large Capacity Tray	N/A	N/A											
Bypass Paper Tray	25 sheets	50 sheets											
Paper Weights	16 to 24lbs												
Paper Sizes	Letter, Legal, Ledger	Letter, Legal, 3.5" x 4.9" to 11.7" x 17"											
Zoom Range	25% to 400%	25% to 400%											
Resolution	600 by 600 dpi	600 by 600 dpi											
Automatic Duplexing	Yes	Yes											
Interrupt Function	Yes	Yes											
Cables: 5 ft (min) power cable and RJ11 cable	Yes	Yes											
Keep Your Hard drive	Yes	Yes											

Optional Connectivity Features

Network connectivity software	Yes	Yes											
Network connectivity hardware	Yes	Yes											
Network Post Script Printing	Yes	Yes											
Networked Copier/Printer/Scanner	Yes	Yes											

Optional Features and Accessories

Large Capacity Tray	2500 sheets	1040 sheets											
Multi-Bin Output Tray	Yes	Ability to separate jobs											
Envelope Printing	CS & Standard	Yes											
Label Printing	Yes	Yes											
Secure Printing	Yes	Yes											

Vendor Name	Xerox
Manufacturer	Xerox
Model	W7125PT
Copy Speed (Mono) - ppm	25 ppm
Copy Speed (Color) - ppm (if applicable)	25 ppm
Suggested Monthly Volume	100 - 5000
Maintenance Mono Cost Per Copy	0.00810
(not applicable in Pricing Option C)	
Maintenance Color Cost Per Copy - (if applicable)	
(not applicable in Pricing Option C)	
	\$ 0.05010

Proposed Pricing for Base Model + Required Features & Accessories (Automatically Calculated)												
Pricing Option A			Pricing Option B				Pricing Option C					
Purchase			Monthly Lease Price				All Inclusive Mono CPC					
List Price	Net Purchase Price	24-Month Lease	36-Month Lease	48-Month Lease	60-Month Lease	24-Month Lease	36-Month Lease	48-Month Lease	60-Month Lease	24-Month Lease	36-Month Lease	48-Month Lease
\$ 9,499.00	\$ 4,102.00	\$ 185.79	\$ 130.06	\$ 102.34	\$ 85.82	\$ 232.79	\$ 177.06	\$ 149.34	\$ 132.82			

Feature/Accessory	Description (if any)	Pricing Option A		Pricing Option B					Pricing Option C				
		List Price	Net Purchase Price	24-Month Lease	36-Month Lease	48-Month Lease	60-Month Lease	24-Month Lease	36-Month Lease	48-Month Lease	60-Month Lease	24-Month Lease	36-Month Lease
Base Model	W7125PT	\$ 9,499.00	\$ 4,102.00	\$ 185.79	\$ 130.06	\$ 102.34	\$ 85.82	\$ 232.79	\$ 177.06	\$ 149.34	\$ 132.82		

Required Features and Accessories

Reversing Automatic Document Feeder	50 sheets	75											
Number of Paper Trays	4	4											
Paper Tray Capacity	500 sheets	2180											
Large Capacity Tray	N/A	320											
Bypass Paper Tray	25 sheets	100											
Paper Weights	16 to 24lbs	16 to 24lbs											
Paper Sizes	Letter, Legal, Ledger	Letter, Legal, Ledger											
Zoom Range	25% to 400%	25% to 400%											
Resolution	600 by 600 dpi	600x600dpi											
Automatic Duplexing	Yes	Yes											
Interrupt Function	Yes	Yes											
Cables: 6 ft (min) power cable and RJ11 cable	Yes	Yes											
Keep Your Hard drive	Yes	Yes											

Optional Connectivity Features

Network connectivity software	Yes	Yes											
Network connectivity hardware	Yes	Yes											
Network Post Script Printing	Yes	Yes											
Networked Copier/Printer/Scanner	Yes	Yes											

Optional Features and Accessories

Large Capacity Tray	2500 sheets	Yes											
Multi-Bin Output Tray	Yes	Yes											
Envelope Printing	C5 & Standard	Yes											
Label Printing	Yes	Yes											
Secure Printing	Yes	Yes											
Fax	33.6 Kbps	Yes											
Fax from PC	Yes	Yes											
Incoming fax to go directly to internal hard drive	Yes	Yes											
Color scanning	Yes	Yes											
Scan file formats	JPEG, TIFF, PDF	Yes											

[illegible]

Other Available Optional Features and Accessories																
INTSDPN - Integrated Office Finisher	\$ 999.00	\$ 630.00	\$ 29.73	\$ 20.81	\$ 16.38	\$ 13.73	\$ 29.73	\$ 20.81	\$ 16.38	\$ 13.73						
OTFCNLX - Office Finisher	\$ 1,999.00	\$ 720.00	\$ 33.97	\$ 23.78	\$ 18.71	\$ 15.69	\$ 33.97	\$ 23.78	\$ 18.71	\$ 15.69						
FAXLIN - Single line - LAN - Fax kit	\$ 1,095.00	\$ 539.00	\$ 25.43	\$ 17.80	\$ 14.01	\$ 11.75	\$ 25.43	\$ 17.80	\$ 14.01	\$ 11.75						
FAXLIN - 3 Line - LAN - iFAX kit	\$ 1,495.00	\$ 1,124.00	\$ 53.03	\$ 37.13	\$ 29.22	\$ 24.51	\$ 53.03	\$ 37.13	\$ 29.22	\$ 24.51						
SCN2SE5 - Scan to PC Desktop 5 Seat Licenses	\$ 349.00	\$ 314.00	\$ 14.82	\$ 10.37	\$ 8.16	\$ 6.85	\$ 14.82	\$ 10.37	\$ 8.16	\$ 6.85						
SCNPR05 - Scan to PC Desktop PRO 5 Seat Licenses	\$ 1,199.00	\$ 996.00	\$ 47.00	\$ 32.90	\$ 25.89	\$ 21.71	\$ 47.00	\$ 32.90	\$ 25.89	\$ 21.71						
CACENLE - Common access Card Enablement Kit	\$ 199.00	\$ 179.00	\$ 8.45	\$ 5.91	\$ 4.66	\$ 3.90	\$ 8.45	\$ 5.91	\$ 4.66	\$ 3.90						
CACCRD - Common Access Card Kit & Reader for GSA	\$ 199.00	\$ 179.00	\$ 12.45	\$ 9.21	\$ 8.66	\$ 7.90	\$ 12.45	\$ 9.21	\$ 8.66	\$ 7.90						
CNVSAPLE - Convenience Stapler w/ Work Surface	\$ 299.00	\$ 265.00	\$ 12.69	\$ 8.89	\$ 6.99	\$ 5.86	\$ 12.69	\$ 8.89	\$ 6.99	\$ 5.86						
ENVLPKT - Envelope Tray	\$ 349.00	\$ 265.00	\$ 12.69	\$ 8.89	\$ 6.99	\$ 5.86	\$ 12.69	\$ 8.89	\$ 6.99	\$ 5.86						
FAXIP - Fax over IP	\$ 1,095.00	\$ 805.00	\$ 37.98	\$ 26.59	\$ 20.93	\$ 17.55	\$ 37.98	\$ 26.59	\$ 20.93	\$ 17.55						
FH-DEVICE - Foreign Device Interface Kit	\$ 349.00	\$ 314.00	\$ 14.82	\$ 10.37	\$ 8.16	\$ 6.85	\$ 14.82	\$ 10.37	\$ 8.16	\$ 6.85						
FIMUX-3HP - 3/3 Hole Punch	\$ 795.00	\$ 200.00	\$ 9.44	\$ 6.60	\$ 5.20	\$ 4.36	\$ 9.44	\$ 6.60	\$ 5.20	\$ 4.36						
FIMUX-BM - Booklet Maker Unit	\$ 1,199.00	\$ 639.00	\$ 30.16	\$ 21.11	\$ 16.61	\$ 13.93	\$ 30.16	\$ 21.11	\$ 16.61	\$ 13.93						
JBAKIT - Job Based Accounting	\$ 99.00	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -						
MEDIAARD2 - Media card reader kit w/ work surface	\$ 995.00	\$ 535.00	\$ 25.24	\$ 17.67	\$ 13.91	\$ 11.66	\$ 25.24	\$ 17.67	\$ 13.91	\$ 11.66						
PKFIT - Postscript Kit	\$ 550.00	\$ 405.00	\$ 19.11	\$ 13.38	\$ 10.53	\$ 8.83	\$ 19.11	\$ 13.38	\$ 10.53	\$ 8.83						
SAL-HID -Secure Access s/w w/HID 125KHz Reader	\$ 650.00	\$ 556.00	\$ 34.24	\$ 26.36	\$ 22.45	\$ 20.12	\$ 34.24	\$ 26.36	\$ 22.45	\$ 20.12						
SAL-INDAL - Secure Access USB with INDALA	\$ 685.00	\$ 556.00	\$ 34.24	\$ 26.36	\$ 22.45	\$ 20.12	\$ 34.24	\$ 26.36	\$ 22.45	\$ 20.12						
SAL-IMAG Secure Access s/w w/ Mag Stripe Reader	\$ 995.00	\$ 476.00	\$ 29.46	\$ 22.72	\$ 19.37	\$ 17.38	\$ 29.46	\$ 22.72	\$ 19.37	\$ 17.38						
SAL-MIFAR Secure Access s/w w/ Mifare Reader	\$ 695.00	\$ 556.00	\$ 34.24	\$ 26.36	\$ 22.45	\$ 20.12	\$ 34.24	\$ 26.36	\$ 22.45	\$ 20.12						
SVRFAX - Server Fax Kit	\$ 695.00	\$ 556.00	\$ 33.74	\$ 23.62	\$ 18.59	\$ 15.58	\$ 33.74	\$ 23.62	\$ 18.59	\$ 15.58						
UNICODE - Unicode Kit	\$ 299.00	\$ 238.00	\$ 11.28	\$ 7.89	\$ 6.22	\$ 5.21	\$ 11.28	\$ 7.89	\$ 6.22	\$ 5.21						
USERNLE - USB Enablement Kit	\$ 299.00	\$ 269.00	\$ 12.69	\$ 8.89	\$ 6.99	\$ 5.86	\$ 12.69	\$ 8.89	\$ 6.99	\$ 5.86						

Category 10 a
Regular Form Factor

Vendor Name: Xerox

Manufacturer	Xerox
Model	W7535P
Copy Speed (Mono) - ppm	35 ppm
Copy Speed (Color) - ppm (if applicable)	35 ppm
Suggested Monthly Volume	2000 - 10000
Maintenance (Mono Cost Per Copy)	
(not applicable in Pricing Option C)	\$ 0.00620
Maintenance (Color Cost Per Copy - if applicable)	
(not applicable in Pricing Option C)	\$ 0.04610

Proposed Pricing for Base Model + Required Features & Accessories (Automatically Calculated)												
Pricing Option A			Pricing Option B				Pricing Option C					
Purchase			Monthly Lease Price				All Inclusive Mono CPC					
List Price	Net Purchase Price		24-Month Lease	36-Month Lease	48-Month Lease	60-Month Lease	24-Month Lease	36-Month Lease	48-Month Lease	60-Month Lease	24-Month Lease	36-Month Lease
\$ 15,499.00	\$ 5,679.00		\$ 256.95	\$ 179.87	\$ 141.53	\$ 118.69	\$ 305.95	\$ 228.87	\$ 190.53	\$ 167.69		

Feature/Accessory	Description (if any)	Pricing Option A		Pricing Option B				Pricing Option C					
		Purchase	Net Purchase Price	24-Month Lease	36-Month Lease	48-Month Lease	60-Month Lease	24-Month Lease	36-Month Lease	48-Month Lease	60-Month Lease	24-Month Lease	36-Month Lease
Base Model	W7535P	\$ 15,499.00	\$ 5,679.00	\$ 256.95	\$ 179.87	\$ 141.53	\$ 118.69	\$ 305.95	\$ 228.87	\$ 190.53	\$ 167.69		

Required Features and Accessories

Reversing Automatic Document Feeder	50 sheets	110 sheets	4										
Number of Paper Trays	4												
Paper Tray Capacity	500 sheets	3140 sheets											
Large Capacity Tray	N/A	2000											
Bypass Paper Tray	25 sheets	100 sheets											
Paper Weights	16 to 24lbs	16 to 110lbs											
Paper Sizes	Letter, Legal, Ledger	Letter, Legal, Ledger											
Zoom Range	25% to 400%	25% to 400%											
Resolution	600 by 600 dpi	600x600 dpi											
Automatic Duplexing	Yes	Yes											
Interrupt Function	Yes	Yes											
Cables: 6 ft (min) power cable and RJ11 cable	Yes	Yes											
Keep Your Hard drive	Yes	Yes											

Optional Connectivity Features

Network connectivity software	Yes	Yes											
Network connectivity hardware	Yes	Yes											
Network Post Script Printing	Yes	Yes											
Networked copier/Printer/Scanner	Yes	Yes											

Optional Features and Accessories

Large Capacity Tray	2500 sheets	2000 sheets											
Multi-Bin Output Tray	Yes	Yes											
Envelope Printing	C5 & Standard	Yes											
Label Printing	Yes	Yes											
Secure Printing	Yes	Yes											
Fax	33.6 Kbps	33.6 Kbps											
Fax from PC	Yes	Yes											
Incoming fax to go directly to internal hard drive	Yes	Yes											

Category 10 b
Small Form Factor (Desktop)

Vendor Name	NO BID
Manufacturer	NO BID
Model	
Copy Speed (Mono) - ppm	
Copy Speed (Color) - ppm (if applicable)	
Suggested Monthly Volume	
Maintenance Mono Cost Per Copy (not applicable in Pricing Option C)	
Maintenance Color Cost Per Copy - if applicable (not applicable in Pricing Option C)	

Proposed Pricing for Base Model + Required Features & Accessories (Automatically Calculated)

Pricing Option A		Pricing Option B				Pricing Option C			
		Monthly Lease Price	Monthly Lease Price	Monthly Lease Price	Monthly Lease Price	All Inclusive Mono CPC	All Inclusive Mono CPC	All Inclusive Color CPC (if applicable)	All Inclusive Color CPC (if applicable)
Purchase	Net Purchase Price	24-Month Lease	36-Month Lease	48-Month Lease	60-Month Lease	24-Month Lease	36-Month Lease	48-Month Lease	60-Month Lease
List Price	Net Purchase Price								

Feature/Accessory	Description (if any)	Pricing Option A		Pricing Option B				Pricing Option C			
		Purchase	Net Purchase Price	24-Month Lease	36-Month Lease	48-Month Lease	60-Month Lease	All Inclusive Mono CPC	All Inclusive Mono CPC	All Inclusive Color CPC (if applicable)	All Inclusive Color CPC (if applicable)
Base Model	NO BID										
Required Features and Accessories											
Reversing Automatic Document Feeder	50 sheets										
Number of Paper Trays	4										
Paper Tray Capacity	500 sheets										
Large Capacity Tray	N/A										
Bypass Paper Tray	25 sheets										
Paper Weights	16 to 24lbs										
Paper Sizes	Letter, Legal, Ledger										
Zoom Range	25% to 400%										
Resolution	600 by 600 dpi										
Automatic Duplexing	Yes										
Interrupt Function	Yes										
Cables: 6 ft (min) power cable and RJ11 cable	Yes										
Keep Your Hard drive	Yes										

Optional Connectivity Features											
Network connectivity software	Yes										
Network connectivity hardware	Yes										
Network Post Script Printing	Yes										
Networked Copier/Printer/Scanner	Yes										
Optional Features and Accessories											
Large Capacity Tray	2500 sheets										
Multi-Bin Output Tray	Yes										
Envelope Printing	CS & Standard										
Label Printing	Yes										

Vendor Name	Xerox
Manufacturer	Xerox
Model	W7535P
Copy Speed (Mono) - ppm	35 ppm
Copy Speed (Color) - ppm (if applicable)	35 ppm
Suggested Monthly Volume	2000 - 10000
Maintenance Mono Cost Per Copy (not applicable in Pricing Option C)	0.00620
Maintenance Color Cost Per Copy - if applicable (not applicable in Pricing Option C)	0.04610

Proposed Pricing for Base Model + Required Features & Accessories (Automatically Calculated)												
Pricing Option A			Pricing Option B				Pricing Option C					
Purchase			Lease plus CPC				All inclusive Mono CPC					
List Price	Net Price		24-Month Lease	36-Month Lease	48-Month Lease	60-Month Lease	24-Month Lease	36-Month Lease	48-Month Lease	60-Month Lease	24-Month Lease	36-Month Lease
\$ 15,499.00	\$ 5,679.00		\$ 256.95	\$ 179.87	\$ 141.53	\$ 118.69	\$ 305.95	\$ 228.87	\$ 190.53	\$ 167.69		

Feature/Accessory	Description (if any)	Pricing Option A		Pricing Option B				Pricing Option C			
		Purchase	Net Price	24-Month Lease	36-Month Lease	48-Month Lease	60-Month Lease	All inclusive Mono CPC	All inclusive Color CPC (if applicable)		
Base Model	W7535P	\$ 15,499.00	\$ 5,679.00	\$ 256.95	\$ 179.87	\$ 141.53	\$ 118.69	\$ 305.95	\$ 228.87	\$ 190.53	\$ 167.69

Required Features and Accessories

Reversing Automatic Document Feeder	50 sheets	110 sheets									
Number of Paper Trays	4	4									
Paper Tray Capacity	500 sheets	3140 sheets									
Large Capacity Tray	N/A	2000									
Bypass Paper Tray	25 sheets	100 sheets									
Paper Weights	16 to 24lbs	16 to 110lbs									
Paper Sizes	Letter, Legal, Ledger	Ledger									
Zoom Range	25% to 400%	25% to 400%									
Resolution	600 by 600 dpi	600x600 dpi									
Automatic Duplexing	Yes	Yes									
Interrupt Function	Yes	Yes									
Cables: 6 ft (min) power cable and RJ11 cable	Yes	Yes									
Keep Your Hard Drive	Yes	Yes									

Optional Connectivity Features

Network connectivity hardware	Yes	Yes									
Network connectivity software	Yes	Yes									
Network Post Script Printing	Yes	Yes									
Networked Copier/Printer/Scanner	Yes	Yes									

Optional Features and Accessories

Large Capacity Tray	2500 sheets	2000 sheets									
Multi-Bin Output Tray	Yes	Yes									
Envelope Printing	C5 & Standard	Yes									
Label Printing	Yes	Yes									
Secure Printing	Yes	Yes									
Fax	33.6 Kbps	33.6 Kbps									
Fax from PC	Yes	Yes									
Incoming Fax to go directly to internal hard drive	Yes	Yes									

Vendor Name	Xerox
Manufacturer	Xerox
Model	3009301
Copy Speed (Mono) - ppm	50 ppm
Copy Speed (Color) - ppm (if applicable)	38 ppm
Suggested Monthly Volume	5000 - 20000
Maintenance Mono Cost Per Copy	
Maintenance Color Cost Per Copy - if applicable (not applicable in Pricing Option C)	0.00570
	0.02860
	\$ 0.05010

Proposed Pricing for Base Model + Required Features & Accessories (Automatically Calculated)												
Pricing Option A			Pricing Option B				Pricing Option C					
Purchase			Lease plus CPC				All inclusive Mono CPC					
List Price	Net Purchase Price		24-Month Lease	36-Month Lease	48-Month Lease	60-Month Lease	24-Month Lease	36-Month Lease	48-Month Lease	60-Month Lease	24-Month Lease	36-Month Lease
\$ 21,899.00	\$ 11,843.00		\$ 534.74	\$ 374.34	\$ 294.56	\$ 247.02	\$ 607.74	\$ 447.34	\$ 367.56	\$ 320.02		

Feature/Accessory	Description (if any)	List Price	Net Purchase Price	24-Month Lease	36-Month Lease	48-Month Lease	60-Month Lease	24-Month Lease	36-Month Lease	48-Month Lease	60-Month Lease	24-Month Lease	36-Month Lease	48-Month Lease	60-Month Lease
Base Model	3009301	\$ 21,899.00	\$ 11,843.00	\$ 534.74	\$ 374.34	\$ 294.56	\$ 247.02	\$ 607.74	\$ 447.34	\$ 367.56	\$ 320.02				

Required Features and Accessories

Reversing Automatic Document Feeder	50 sheets	110 sheets													
Number of Paper Trays	4	4													
Paper Tray Capacity	500 sheets	3140 sheets													
Large Capacity Tray	N/A	2000													
Bypass Paper Tray	25 sheets	100 sheets													
Paper Weights	16 to 24lbs	16 to 110lbs													
Paper Sizes	Letter, Legal, Ledger	Letter, Legal, Ledger													
Zoom Range	25% to 400%	25% to 400%													
Resolution	600 by 600 dpi	600x600 dpi													
Automatic Duplexing	Yes	Yes													
Interrupt Function	Yes	Yes													
Cables: 6 ft (min) power cable and RJ11 cable	Yes	Yes													
Keep Your Hard drive	Yes	Yes													

Optional Connectivity Features

Network connectivity software	Yes	Yes													
Network connectivity hardware	Yes	Yes													
Network Post Script Printing	Yes	Yes													
Network Copier/Printer/Scanner	Yes	Yes													

Optional Features and Accessories

Large Capacity Tray	2500 sheets	2000 sheets													
Multi-Bin Output Tray	Yes	Yes													
Envelope Printing	C5 & Standard	Yes													
Label Printing	Yes	Yes													
Secure Printing	33.6 Kbps	33.6 Kbps													
Fax From PC	Yes	Yes													
Incoming fax to go directly to internal hard drive	Yes	Yes													

Vendor Name	Xerox
Manufacturer	Xerox
Model	W7545P
Copy Speed (Mono) - ppm	45
Copy Speed (Color) - ppm (if applicable)	45
Suggested Monthly Volume	5,000-15,000
Maintenance (Mono Cost Per Copy / not applicable in Pricing Option C)	
Maintenance (Color Cost Per Copy - if applicable / not applicable in Pricing Option C)	

Proposed Pricing for Base Model + Required Features & Accessories (Automatically Calculated)													
Pricing Option A		Pricing Option B				Pricing Option C							
Purchase		Monthly Lease Price			All inclusive Memo CPC (if applicable)								
List Price	Net Purchase Price	24-Month Lease	36-Month Lease	48-Month Lease	60-Month Lease	24-Month Lease	36-Month Lease	48-Month Lease	60-Month Lease	24-Month Lease	36-Month Lease	48-Month Lease	60-Month Lease
\$ 18,899.00	\$ 6,067.00	\$ 274.42	\$ 192.09	\$ 151.15	\$ 126.75	\$ 326.42	\$ 244.09	\$ 203.15	\$ 178.75				

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Vendor Name	Xerox
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Manufacturer	Xerox
Model	3C09302
Copy Speed (Mono) - ppm	55 ppm
Copy Speed (Color) - ppm (if applicable)	45 ppm
Suggested Monthly Volume	5000 - 20000
Maintenance Mono Cost Per Copy	
(not applicable in Pricing Option C)	\$ 0.00570
Maintenance Color Cost Per Copy - If applicable	
(not applicable in Pricing Option C)	\$ 0.02590
	\$ 0.04610

Proposed Pricing for Base Model + Required Features & Accessories (Automatically Calculated)												
Pricing Option A			Pricing Option B				Pricing Option C					
Purchase			Monthly Lease Price				All Inclusive Mono CPC					
List Price	Net Purchase Price		24-Month Lease	36-Month Lease	48-Month Lease	60-Month Lease	24-Month Lease	36-Month Lease	48-Month Lease	60-Month Lease	24-Month Lease	36-Month Lease
\$ 24,899.00	\$ 12,498.00	\$ 564.23	\$ 394.98	\$ 310.81	\$ 260.64	\$ 641.23	\$ 471.98	\$ 387.81	\$ 337.64			

Feature/Accessory	Description (if any)	Pricing Option A		Pricing Option B				Pricing Option C					
		List Price	Net Purchase Price	24-Month Lease	36-Month Lease	48-Month Lease	60-Month Lease	24-Month Lease	36-Month Lease	48-Month Lease	60-Month Lease	24-Month Lease	36-Month Lease
Base Model		\$ 24,899.00	\$ 12,498.00	\$ 564.23	\$ 394.98	\$ 310.81	\$ 260.64	\$ 641.23	\$ 471.98	\$ 387.81	\$ 337.64		

Required Features and Accessories

Reversing Automatic Document Feeder	100 sheets	100 sheets											
Number of Paper Trays	4	3											
Paper Tray Capacity	500 sheets	2100 sheets											
Large Capacity Tray	N/A	N/A											
Bypass Paper Tray	25 sheets	100 sheets											
Paper Weights	16 to 110lbs	16 to 57lb bond/80lb cover											
Paper Sizes	Letter, Legal, Ledger, 12" x 18" full bleed	Letter, Legal, Ledger, 5.5 x 8.5 in. to 11 x 17 in.											
Zoom Range	25% to 400%	25% to 400%											
Resolution	600 by 600 dpi	600 by 600 dpi											
Automatic Duplexing	Yes	Yes											
Interrupt Function	Yes	Yes											
Cables: 6 ft (min) power cable and RJ11 cable	Yes	Yes											
Keep Your Hard drive	Yes	Yes											

Optional Connectivity Features

Network connectivity software	Yes	Yes, Standard											
Network connectivity hardware	Yes	Yes, Standard											
Network Post Script Printing	Yes	Yes, Standard											
Networked Copier/Printer/Scanner	Yes	Yes, Standard											

Optional Features and Accessories

Large Capacity Tray	2500 sheets	4000 sheets											
Multi-Bin Output Tray	Yes	Yes											
Envelope Printing	C5 & Standard	Yes											
Label Printing	Yes	Yes											

Category 13
Regular Form Factor

Vendor Name	Xerox
Manufacturer	Xerox
Model	W7556P
Copy Speed (Mono) - ppm	50 ppm
Copy Speed (Color) - ppm (if applicable)	55 ppm
Suggested Monthly Volume	5000 - 15000
Maintenance Mono Cost Per Copy (not applicable in Pricing Option C)	\$ 0.00620
Maintenance Color Cost Per Copy - if applicable (not applicable in Pricing Option C)	\$ 0.04000

Proposed Pricing for Base Model + Required Features & Accessories (Automatically Calculated)												
Pricing Option A			Pricing Option B						Pricing Option C			
Purchase			Monthly Lease Price						All Inclusive Mono CPC (if applicable)			
List Price	Net Purchase Price		24-Month Lease	36-Month Lease	48-Month Lease	60-Month Lease	24-Month Lease	36-Month Lease	48-Month Lease	60-Month Lease	24-Month Lease	36-Month Lease
\$ 23,199.00	\$ 6,306.00		\$ 285.50	\$ 199.87	\$ 157.27	\$ 131.88	\$ 372.50	\$ 286.87	\$ 244.27	\$ 218.88		

Feature/Accessory	Description (if any)	Pricing Option A		Pricing Option B						Pricing Option C			
		Purchase	Net Purchase Price	24-Month Lease	36-Month Lease	48-Month Lease	60-Month Lease	24-Month Lease	36-Month Lease	48-Month Lease	60-Month Lease	24-Month Lease	36-Month Lease
Base Model	W7556P	\$ 23,199.00	\$ 6,306.00	\$ 285.50	\$ 199.87	\$ 157.27	\$ 131.88	\$ 372.50	\$ 286.87	\$ 244.27	\$ 218.88		

Required Features and Accessories

Reversing Automatic Document Feeder	100 sheets	110 sheets											
Number of Paper Trays	4	4											
Paper Tray Capacity	500 sheets	520 sheets											
Large Capacity Tray	N/A	2,000											
Bypass Paper Tray	25 sheets	100 sh.											
Paper Weights	16 to 110lbs	16 to 32lb bond											
Paper Sizes	Letter, Legal, Ledger, 12" x 18" full bleed print jobs only	5.5x8.5 in to 11x17in./A5 to A3											
Zoom Range	25% to 400%	25% to 400%											
Resolution	600 by 600 dpi	600 by 600 dpi											
Automatic Duplexing	Yes	Yes											
Interrupt Function	Yes	Yes											
Cables: 6 ft (min) power cable and RJ11 cable	Yes	Yes											
Keep Your Hard drive	Yes	Yes											

Optional Connectivity Features

Network connectivity software	Yes	Yes											
Network connectivity hardware	Yes	Yes											
Network Post Script Printing	Yes	Yes											
Networked Copier/Printer/Scanner	Yes	Yes											

Optional Features and Accessories

Large Capacity Tray	2500 sheets	2000 sheets											
Multi-Bin Output Tray	Yes	Yes											
Envelope Printing	C5 & Standard	Yes											
Label Printing	Yes	Yes											
Secure Printing	Yes	Yes											
Fax	33.6 Kbps	33.6 Kbps											

Category 13 a
Regular Form Factor

Vendor Name	Xerox
Manufacturer	Xerox
Model	3C09303
Copy Speed (Mono) - ppm	60 ppm
Copy Speed (Color) - ppm (if applicable)	55 ppm
Suggested Monthly Volume	5000 - 30000
Maintenance Mono Cost Per Copy	\$ 0.005600
(not applicable in Pricing Option C)	
Maintenance Color Cost Per Copy - if applicable	\$ 0.02590
(not applicable in Pricing Option C)	
	\$ 0.04610

Proposed Pricing for Base Model + Required Features & Accessories (Automatically Calculated)												
Pricing Option A			Pricing Option B				Pricing Option C					
Purchase			Monthly Lease Price				All Inclusive Mono CPC					
List Price	Net Purchase Price		24-Month Lease	36-Month Lease	48-Month Lease	60-Month Lease	24-Month Lease	36-Month Lease	48-Month Lease	60-Month Lease	24-Month Lease	36-Month Lease
\$ 27,899.00	\$ 13,047.00	\$ 588.95	\$ 412.29	\$ 324.43	\$ 272.06	\$ 678.95	\$ 502.29	\$ 414.43	\$ 362.06			

Feature/Accessory	Description (if any)	Pricing Option A		Pricing Option B				Pricing Option C					
		Purchase		Monthly Lease Price				All Inclusive Mono CPC					
		List Price	Net Purchase Price	24-Month Lease	36-Month Lease	48-Month Lease	60-Month Lease	24-Month Lease	36-Month Lease	48-Month Lease	60-Month Lease	24-Month Lease	36-Month Lease
Base Model	3C09303	\$ 27,899.00	\$ 13,047.00	\$ 588.95	\$ 412.29	\$ 324.43	\$ 272.06	\$ 678.95	\$ 502.29	\$ 414.43	\$ 362.06		

Required Features and Accessories

Reversing Automatic Document Feeder	100 sheets	100 sheets											
Number of Paper Trays	4	3											
Paper Tray Capacity	500 sheets	2100 sheets											
Large Capacity Tray	N/A	N/A											
Bypass Paper Tray	25 sheets	100 sheets											
Paper Weights	16 to 110lbs	16 to 57lb bond/80lb cover											
Paper Sizes	Letter, Legal, Ledger, 12" x 18" full bleed	Letter, Legal, Ledger 5.5 x 8.5 in. to 11 x 17 in.											
Zoom Range	25% to 400%	25% to 400%											
Resolution	600 by 600 dpi	600 by 600 dpi											
Automatic Duplexing	Yes	Yes											
Interrupt Function	Yes	Yes											
Cables: 6 ft (min) power cable and RJ11 cable	Yes	Yes											
Keep Your Hard drive	Yes	Yes											

Optional Connectivity Features

Network connectivity software	Yes	Yes, Standard											
Network connectivity hardware	Yes	Yes, Standard											
Network Post Script Printing	Yes	Yes, Standard											
Networked Copier/Printer/Scanner	Yes	Yes, Standard											

Optional Features and Accessories

Large Capacity Tray	2500 sheets	4000 sheets											
Multi-Bin Output Tray	Yes	Yes											
Envelope Printing	CS & Standard	Yes											
Label Printing	Yes	Yes											

Category 13 b
Regular Form Factor

Vendor Name	Xerox
Manufacturer	Xerox
Model	550
Copy Speed (Mono) - ppm	55 ppm
Copy Speed (Color) - ppm (if applicable)	50 ppm
Suggested Monthly Volume	5000 - 50000
Maintenance Mono Cost Per Copy (not applicable in Pricing Option C)	\$ 0.00860
Maintenance Color Cost Per Copy - if applicable (not applicable in Pricing Option C)	\$ 0.04000

Proposed Pricing for Base Model + Required Features & Accessories (Automatically Calculated)												
Pricing Option A			Pricing Option B				Pricing Option C					
Purchase			Monthly Lease Price				All Inclusive Mono CPC					
Net Purchase Price	24-Month Lease	36-Month Lease	48-Month Lease	60-Month Lease	24-Month Lease	36-Month Lease	48-Month Lease	60-Month Lease	24-Month Lease	36-Month Lease	48-Month Lease	60-Month Lease
\$ 34,700.00	\$ 9,874.00	\$ 444.43	\$ 311.13	\$ 244.82	\$ 205.30	\$ 582.44	\$ 449.13	\$ 382.82	\$ 343.30			

Feature/Accessory	Description (if any)	Pricing Option A		Pricing Option B				Pricing Option C					
		Purchase	Net Purchase Price	24-Month Lease	36-Month Lease	48-Month Lease	60-Month Lease	24-Month Lease	36-Month Lease	48-Month Lease	60-Month Lease	24-Month Lease	36-Month Lease
Base Model	XCS50/offset catch tray	\$ 34,700.00	\$ 9,874.00	\$ 444.43	\$ 311.13	\$ 244.82	\$ 205.30	\$ 582.44	\$ 449.13	\$ 382.82	\$ 343.30		

Required Features and Accessories													
Reversing Automatic Document Feeder	100 sheets	250											
Number of Paper Trays	4	4											
Paper Tray Capacity	500 sheets	500 sheets											
Large Capacity Tray	N/A	2,000											
Bypass Paper Tray	25 sheets	250 sheets											
Paper Weights	16 to 110lbs	16 to 110lbs											
Paper Sizes	Letter, Legal, Ledger, 12" x 18" full bleed print jobs only	Letter, Legal, Ledger, 12" x 18" full bleed print jobs											
Zoom Range	25% to 400%	25% to 400%											
Resolution	600 by 600 dpi	2400x2400 dpi											
Automatic Duplexing	Yes	Yes											
Interrupt Function	Yes	Yes											
Cables: 6 ft (min) power cable and RJ11 cable	Yes	Yes											
Keep Your Hard Drive	Yes	Yes											

Optional Connectivity Features													
Network connectivity software	Yes	Yes											
Network connectivity hardware	Yes	Yes											
Network Post Script Printing	Yes	Yes											
Networked Copier/Printer/Scanner	Yes	Yes											

Optional Features and Accessories													
Large Capacity Tray	2500 sheets	4,000											
Multi-bin Output Tray	Yes	Yes											
Envelope Printing	C5 & Standard	C5 & Standard											
Label Printing	Yes	Yes											
Secure Printing	Yes	Yes											

XCS50/560 Interface Module (X56INT)	\$ 2,000.00	\$ 1,500.00	\$ 70.78	\$ 49.55	\$ 38.99	\$ 32.70	\$ 70.78	\$ 49.55	\$ 38.99	\$ 32.70				
XCS50/560 GBC Advanced Punch (X70GBC)	\$ 12,400.00	\$ 8,500.00	\$ 456.08	\$ 335.77	\$ 275.94	\$ 240.28	\$ 456.08	\$ 335.77	\$ 275.94	\$ 240.28				
XCS50/560 Square Fold Face Trimmer (X70SQFOLD)	\$ 15,000.00	\$10,500.00	\$ 545.45	\$ 396.84	\$ 322.92	\$ 278.87	\$ 545.45	\$ 396.84	\$ 322.92	\$ 278.87				
Integrated Color Server (X60FCSRV)	\$ 4,995.00	\$ 4,325.00	\$ 198.60	\$ 139.32	\$ 109.84	\$ 92.27	\$ 198.60	\$ 139.32	\$ 109.84	\$ 92.27				

Vendor Name	Xerox
Manufacturer	Xerox
Model	560
Copy Speed (Mono) - ppm	65 ppm
Copy Speed (Color) - ppm (if applicable)	60 ppm
Suggested Monthly Volume	10000 - 60000
Maintenance Mono Cost Per Copy (not applicable in Pricing Option C)	\$ 0.00860
Maintenance Color Cost Per Copy - if applicable (not applicable in Pricing Option C)	\$ 0.0400

Proposed Pricing for Base Model + Required Features & Accessories (Automatically Calculated)												
Pricing Option A			Pricing Option B				Pricing Option C					
Purchase	Net Purchase Price	24-Month Lease	36-Month Lease	48-Month Lease	60-Month Lease	24-Month Lease	36-Month Lease	48-Month Lease	60-Month Lease	24-Month Lease	36-Month Lease	48-Month Lease
List Price												
\$ 39,200.00	\$ 10,606.00	\$ 477.37	\$ 334.18	\$ 262.95	\$ 220.52	\$ 735.37	\$ 592.19	\$ 520.95	\$ 478.52			

Feature/Accessory	Description (if any)	Pricing Option A		Pricing Option B					Pricing Option C				
		Purchase	Net Purchase Price	24-Month Lease	36-Month Lease	48-Month Lease	60-Month Lease	24-Month Lease	All Inclusive Mono CPC	24-Month Lease	All Inclusive Color CPC (if applicable)	24-Month Lease	36-Month Lease
Base Model	XC560/offset catch tray	\$ 39,200.00	\$ 10,606.00	\$ 477.37	\$ 334.18	\$ 262.95	\$ 220.52	\$ 735.37	\$ 592.19	\$ 520.95	\$ 478.52		

Required Features and Accessories													
Reversing Automatic Document Feeder	100 sheets	250											
Number of Paper Trays	4	4											
Paper Tray Capacity	500 sheets	500 sheets											
Large Capacity Tray	N/A	2,000											
Bypass Paper Tray	25 sheets	250 sheets											
Paper Weights	16 to 110lbs	15 to 110lbs											
Paper Sizes	Letter, legal, ledger, 12" x 18" full bleed print jobs only	letter, legal, ledger, 12" x 18" full bleed print jobs											
Zoom Range	25% to 400%	25% to 400%											
Resolution	600 by 600 dpi	2400x2400 dpi											
Automatic Duplexing	Yes	Yes											
Interrupt Function	Yes	Yes											
Cables: 6 ft (min) power cable and RJ11 cable	Yes	Yes											
Keep Your Hard drive	Yes	Yes											
Optional Connectivity Features													
Network connectivity software	Yes	Yes											
Network connectivity hardware	Yes	Yes											
Network Post Script Printing	Yes	Yes											
Networked Copier/Printer/Scanner	Yes	Yes											
Optional Features and Accessories													
Large Capacity Tray	2500 sheets	4,000											
Multi-bin Output Tray	Yes	Yes											
Envelope Printing	C5 & Standard	C5 & Standard											
Label Printing	Yes	Yes											
Secure Printing	Yes	Yes											

XCS50/560 Interface Module (X56INT)	\$ 2,000.00	\$ 1,500.00	\$ 70.78	\$ 49.55	\$ 38.99	\$ 32.70	\$ 70.78	\$ 49.55	\$ 38.99	\$ 32.70									
XCS50/560 GBC Advanced Punch (X70GBC)	\$ 12,400.00	\$ 8,500.00	\$ 456.08	\$ 335.77	\$ 275.94	\$ 240.28	\$ 456.08	\$ 335.77	\$ 275.94	\$ 240.28									
XCS50/560 Square Fold Face Trimmer (X70SOFOLD)	\$ 15,000.00	\$ 10,500.00	\$ 545.45	\$ 396.84	\$ 322.92	\$ 278.87	\$ 545.45	\$ 396.84	\$ 322.92	\$ 278.87									
Integrated Color Server (X50FCSRV)	\$ 4,995.00	\$ 4,325.00	\$ 198.60	\$ 139.32	\$ 109.84	\$ 92.27	\$ 198.60	\$ 139.32	\$ 109.84	\$ 92.27									

Proposed Pricing for Base Model + Required Features & Accessories (Automatically Calculated)												
Pricing Option A			Pricing Option B						Pricing Option C			
Purchase			Monthly Lease Price						All inclusive Mono CPC			
Net Purchase Price			24-Month Lease		36-Month Lease		48-Month Lease		60-Month Lease		All inclusive Color CPC (if applicable)	
List Price												
\$ 334,009.00	\$ 182,187.00	\$ 9,135.95	\$ 6,540.82	\$ 5,249.98	\$ 4,480.82							

Feature/Accessory	Description (if any)	Pricing Option A		Pricing Option B				Pricing Option C			
		Purchase		Monthly/Lease Price				All inclusive Mono CPC			
		List Price	Net Purchase Price	24-Month Lease	36-Month Lease	48-Month Lease	60-Month Lease	24-Month Lease	36-Month Lease	48-Month Lease	60-Month Lease
Base Model	8080/										
	Common Stacker Stapler/4 outColor Feeding and	\$ 272,500.00	\$ 126,495.00	\$6,452.74	\$4,662	\$3,772	\$3,241				

[illegible]

Vendor Name	Xerox Corporation
Manufacturer	Xerox Corporation
Model	700i
Copy Speed (Mono) - ppm	70 ppm
Copy Speed (Color) - ppm (if applicable)	70 ppm
Suggested Monthly Volume	30,000-100,000
Maintenance Mono Cost Per Copy	
(not applicable in Pricing Option C)	0.0152
Maintenance Color Cost Per Copy - if applicable	
(not applicable in Pricing Option C)	0.0574

Proposed Pricing for Base Model + Required Features & Accessories (Automatically Calculated)												
Pricing Option A			Pricing Option B			Pricing Option C						
Purchase			Monthly Lease Prices			All Inclusive Mono CPC				All Inclusive Color CPC (if applicable)		
List Price	Net Purchase Price		24-Month Lease	36-Month Lease	48-Month Lease	60-Month Lease	24-Month Lease	36-Month Lease	48-Month Lease	60-Month Lease		
\$ 95,145.00	\$ 64,712.00	\$ 3,084.09	\$ 2,178.83	\$ 1,728.54	\$ 1,460.22							

Feature/Accessory	Description (if any)	Pricing Option A		Pricing Option B				Pricing Option C			
		Purchase		Monthly Lease Price				All Inclusive Mono CPC			
		List Price	Net Purchase Price	24-Month Lease	36-Month Lease	48-Month Lease	60-Month Lease	24-Month Lease	36-Month Lease	48-Month Lease	60-Month Lease
Base Model	700i/offset catch tray/left controller	\$ 60,200.00	\$ 39,067.00	\$1,843.40	\$1,290.48	\$1,015.45	\$851.57				

Required Features and Accessories

Reversing Automatic Document Feeder	Yes	Yes									
Number of Paper Trays	2	4									
Insertion trays	4	1	\$ 11,800.00	\$ 7,900.00	\$372.77	\$260.96	\$205.94	\$172.20			
Paper Tray Capacity	3500 sheets	1,900									
Large Capacity Tray	2000 sheets	2000	\$ 9,995.00	\$ 8,495.00	\$400.84	\$280.61	\$185.17				
Finisher Transport	1	No									
Paper Weights	16-110	18lb bond to 110 lb cover									
Paper Sizes	Letter, Legal	4x5.6" to 13x19.2" dpi									
Resolution	1200dpi	2400x2400 dpi									
Automatic Duplexing	Yes	Yes									
Interrupt Function	Yes	Yes									
Inline Paper punch	alternately comb and/or spiral binding	Yes	\$ 12,400.00	\$ 8,500.00	\$467.08	\$346.78	\$286.94	\$251.28			
Keep Your Hard drive	Yes	Yes									
GBC Digital	1	Yes	\$ 750.00	\$ 750.00							
GBC Fusion Punch	1	Yes									
Print Method	TIFF, PDF, Postscript	Yes									
Spooling storage	100gb	Yes									

Vendor Name	Xerox Corporation
Manufacturer	Xerox Corporation
Model	XC800 Color Press
Copy Speed (Mono) - ppm	80 ppm
Copy Speed (Color) - ppm (if applicable)	80 ppm
Suggested Monthly Volume	70,000-350,000
Maintenance Mono Cost Per Copy	
(not applicable in Pricing Option C) - if applicable	0.0116
Maintenance Color Cost Per Copy - if applicable	
(not applicable in Pricing Option C) - if applicable	0.0550

Proposed Pricing for Base Model + Required Features & Accessories (Automatically Calculated)												
Pricing Option A			Pricing Option B						Pricing Option C			
Purchase			Monthly Lease Price						All inclusive Mono CPC			
List Price	Net Purchase Price	24-Month Lease	36-Month Lease	48-Month Lease	60-Month Lease	24-Month Lease	36-Month Lease	48-Month Lease	60-Month Lease	24-Month Lease	36-Month Lease	48-Month Lease
\$ 372,000.00	\$ 270,397.00	\$ 14,311.34	\$ 10,495.60	\$ 8,597.62	\$ 7,456.70							

Feature/Accessory	Description (if any)	Pricing Option A		Pricing Option B						Pricing Option C			
		Purchase	Net Purchase Price	24-Month Lease	36-Month Lease	48-Month Lease	60-Month Lease	24-Month Lease	36-Month Lease	48-Month Lease	60-Month Lease	24-Month Lease	36-Month Lease
Base Model	XCR00P/Off set Catch Tray/FFPS 1000	\$ 350,300.00	\$254,152	\$13,432.32	\$9,835.25	\$8,046.04	\$6,979.92						

Required Features and Accessories

Reversing Automatic Document Feeder	Yes	No											
Number of Paper Trays	2	2											
Insertion trays	4	1	\$ 8,550.00	\$ 6,995.00	\$387.94	\$289.57	\$240.64	\$211.50					
Paper Tray Capacity	3500 sheets	4,000											
Large Capacity Tray	2000 sheets	2,000											
Finisher transport	1	1											
Paper Weights	16-110	15-130lb											
Paper Sizes	Letter, Legal	4"x6" to 13"x19.2"											
Resolution	1200dpi	2400x2400 dpi											
Automatic Duplexing	Yes	Yes											
Interrupt Function	Yes	Yes											
Inline Paper punch	alternately comb and/or spiral binding punching												
Keep Your Hard drive	Yes	Yes	\$ 12,400.00	\$ 8,500.00	\$491.08	\$370.78	\$310.94	\$275.28					
GBC DigiCell	1	Yes	\$ 750.00	\$ 750.00									
GBC Fusion Punch		Yes											
Print Method	TIFF, PCL6, Postscript	Yes											
Spooling storage	100gb	Yes											
User Interface	processor/keyboard, mouse, 15" min monitor	Yes											

Category 15
Regular Form Factor

Vendor Name	Xerox Corporation
Manufacturer	Xerox Corporation
Model	Nuvera 288
Copy Speed (Mono) - ppm	288 ppm
Copy Speed (Color) - ppm (if applicable)	N/A
Suggested Monthly Volume	
Maintenance Mono Cost Per Copy (not applicable in Pricing Option C)	
Maintenance Color Cost Per Copy - if applicable (not applicable in Pricing Option C)	

Proposed Pricing for Base Model + Required Features & Accessories (Automatically Calculated)									
Pricing Option A			Pricing Option B				Pricing Option C		
Purchase			Monthly Lease Price				All Inclusive Mono CPC		
List Price	Net Purchase Price		24-Month Lease	36-Month Lease	48-Month Lease	60-Month Lease	24-Month Lease	36-Month Lease	48-Month Lease
\$ 380,000.00	\$ 330,150.00		\$ 17,482.32	\$ 12,809.65	\$ 10,485.42	\$ 9,100.51			

Feature/Accessory	Description (if any)	Pricing Option A		Pricing Option B				Pricing Option C			
		Purchase		Monthly Lease Price				All Inclusive Mono CPC			
		List Price	Net Purchase Price	24-Month Lease	36-Month Lease	48-Month Lease	60-Month Lease	24-Month Lease	36-Month Lease	48-Month Lease	60-Month Lease
Base Model	Nuvera 288/D33500 Firm Stacker/4 tray feed module/P oostscript S/W license			\$15,826.76	\$11,578.67	\$9,465.64	\$8,206.57				

Required Features and Accessories											
Feature/Accessory	Yes	No									
Reversing Automatic Document Feeder	Yes	No									
Number of Paper Trays	4 feeders	Yes		Included above							
Insertion Trays	2		\$ 20,000.00	\$ 15,000.00							
Paper Tray Capacity	4/500		5800		\$827.78	\$615.48	\$509.89	\$446.97			
Large Capacity Tray	3/3000 xht		3200	\$ 20,000.00	\$827.78	\$615.49	\$509.89	\$446.97			
Finisher Transport	1			Included above							
Paper Weights	16-110		60 lb text to 90 lb cover								
Paper Sizes	Letter, Legal		5.5x8" to 12.6x19.3								
Resolution	1200dpi		4800x600 dpi								
Automatic Duplexing	Yes	Yes									
Interrupt Function	Yes	Yes									

Vendor Name	Xerox Corporation
Manufacturer	Xerox Corporation
Model	Nuvera 200
Copy Speed (Mono) - ppm	200 ppm
Copy Speed (Color) - ppm (if applicable)	N/A
Suggested Monthly Volume	
Maintenance Mono Cost Per Copy	
Maintenance Color Cost Per Copy	
Maintenance Color Cost Per Copy - if applicable	
(not applicable in Pricing Option C)	N/A

Proposed Pricing for Base Model + Required Features & Accessories (Automatically Calculated)												
Pricing Option A			Pricing Option B			Pricing Option C						
Purchase			Monthly Lease Price			All Inclusive Mono CPC (if applicable)						
List Price	Net Purchase Price		24-Month Lease	36-Month Lease	48-Month Lease	60-Month Lease	24-Month Lease	36-Month Lease	48-Month Lease	60-Month Lease	24-Month Lease	36-Month Lease
\$ 290,000.00	\$ 243,100.00		\$ 1,655.56	\$ 1,230.98	\$ 1,019.78	\$ 893.94						

Feature/Accessory	Description (if any)	Pricing Option A		Pricing Option B						Pricing Option C					
		List Price	Net Purchase Price	24-Month Lease	36-Month Lease	48-Month Lease	60-Month Lease	24-Month Lease	36-Month Lease	48-Month Lease	60-Month Lease	24-Month Lease	36-Month Lease	48-Month Lease	60-Month Lease
Base Model	Nuvera 200/Ds3500 Firm Stackery/4 tray feed module/postscript s/w license	\$ 250,000.00	\$ 213,100.00												

Required Features and Accessories															
Reversing Automatic Document Feeder	Yes	No													
Number of Paper Trays	4 feeders	Yes													
Insert Trays	2	Yes													
Paper Tray Capacity	4/500	5800	\$ 20,000.00	\$ 15,000.00	\$ 827.78	\$ 615.49	\$ 509.89	\$ 446.97							
Large Capacity Tray	3/3000 sht	3200	\$ 20,000.00	\$ 15,000.00	\$ 827.78	\$ 615.49	\$ 509.89	\$ 446.97							
Finisher transport	1	1													
Paper Weights	16-110	60lb text to 90 lb cover													
Paper Sizes	Letter, Legal	5.5x8" to 12.6x19.3													
Resolution	1200dpi	4800x600 dpi													
Automatic Duplexing	Yes	Yes													
Interrupt Function	Yes	Yes													

Vendor Name	Xerox Corporation
Manufacturer	Xerox Corporation
Model	D110CP
Copy Speed (Mono) - ppm	110 ppm
Copy Speed (Color) - ppm (if applicable)	N/A
Suggested Monthly Volume	40K - 400K
Maintenance Mono Cost Per Copy (not applicable in Pricing Option C)	\$ 0.00480
Maintenance Color Cost Per Copy - if applicable (not applicable in Pricing Option C)	

Proposed Pricing for Base Model + Required Features & Accessories (Automatically Calculated)											
Pricing Option A			Pricing Option B			Pricing Option C					
Purchase	Net Purchase Price	24-Month Lease	36-Month Lease	48-Month Lease	60-Month Lease	All Inclusive Mono CPC			All Inclusive Color CPC (if applicable)		
List Price						24-Month Lease	36-Month Lease	48-Month Lease	60-Month Lease	24-Month Lease	36-Month Lease
\$ 63,050.00	\$ 17,649.00	\$ 797.84	\$ 558.53	\$ 439.49	\$ 368.56	\$ 1,542.84	\$ 1,303.53	\$ 1,184.49	\$ 1,113.56		

Feature/Accessory	Description (if any)	Pricing Option A		Pricing Option B					Pricing Option C				
		List Price	Net Purchase Price	24-Month Lease	36-Month Lease	48-Month Lease	60-Month Lease	24-Month Lease	36-Month Lease	48-Month Lease	60-Month Lease	24-Month Lease	36-Month Lease
Base Model	D110CP/bypass chute/standard install/riper finisher with 2/3 hole punch	\$ 63,050.00	\$ 17,649.00	\$ 797.84	\$ 558.53	\$ 439.49	\$ 368.56	\$ 1,542.84	\$ 1,303.53	\$ 1,184.49	\$ 1,113.56		

Required Features and Accessories													
Reversing Automatic Document Feeder	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Number of Paper Trays	5	5	5	5	5	5	5	5	5	5	5	5	5
Insert trays		Yes											
Paper Tray Capacity	4250	7950											
Large Capacity Tray	2/2000 sheets	4,000											
Finisher transport													
Paper Weights	16-140	16-140 lb	4K6 to 13X19.2										
Paper Sizes													
Resolution	2400 dpi	2400x2400 dpi											
Automatic Duplexing	Yes	Yes											
Interrupt Function		Yes											
Inline Paper Punch		Yes											
Keep Your Hard drive	Yes	Yes											
GBIC Digital		Yes											
GBIC Fusion Punch		Yes											
Print Method													
Spooling storage	100gb	Yes											

Vendor Name	Xerox Corporation
Manufacturer	Xerox Corporation
Model	D125CP
Copy Speed (Mono) - ppm	125ppm
Copy Speed (Color) - ppm (if applicable)	N/A
Suggested Monthly Volume	40K - 400K
Maintenance Mono Cost Per Copy	
(not applicable in Pricing Option C)	
Maintenance Color Cost Per Copy - if applicable	\$ 0.00480
(not applicable in Pricing Option C)	

Proposed Pricing for Base Model + Required Features & Accessories (Automatically Calculated)											
Pricing Option A			Pricing Option B			Pricing Option C			All inclusive Mono CPC		
Purchase	Net Purchase	24-Month Lease	36-Month Lease	48-Month Lease	60-Month Lease	24-Month Lease	36-Month Lease	48-Month Lease	60-Month Lease	24-Month Lease	36-Month Lease
\$ 76,050.00	\$ 18,282.00	\$ 825.36	\$ 577.78	\$ 454.64	\$ 381.27	\$ 1,758.36	\$ 1,510.78	\$ 1,387.64	\$ 1,314.27		

Feature/Accessory	Description (if any)	Pricing Option A		Pricing Option B				Pricing Option C			
		Purchase	Net Purchase	24-Month Lease	36-Month Lease	48-Month Lease	60-Month Lease	24-Month Lease	36-Month Lease	48-Month Lease	60-Month Lease
Base Model	D125CP/B bypass chute/standard install/Stacker Finisher w/ 2/3 hole punch	\$ 76,050.00	\$ 18,282.00	\$825.36	\$577.78	\$454.64	\$381.27	\$1,758.36	\$1,510.78	\$1,387.64	\$1,314.27

Required Features and Accessories											
Reversing Automatic Document Feeder	Yes	Yes	5								
Number of Paper Trays	5	Yes	7950								
Paper Tray Capacity	4250		4,000								
Large Capacity Tray	2/2000 sheets										
Finisher Transport											
Paper Weights	16-140										
Paper Sizes	4x6 to 13x19.2										
Resolution	2400 dpi										
Automatic Duplexing	Yes	Yes									
Interrupt Function	Yes	Yes									
Inline Paper punch	Yes	Yes									
Keep Your Hard drive	Yes	Yes									
GBC Digicoll	Yes	Yes									
GBC Fusion Punch	Yes	Yes									
Print Method	P										
Spooling storage	100gb	Yes									

Vendor Name	Xerox Corporation
Manufacturer/Model	Xerox Corporation Nuvera 144DP5
Copy Speed (Mono) - ppm	144 ppm
Copy Speed (Color) - ppm (if applicable)	N/A
Suggested Monthly Volume	100K - 2 million
Maintenance Mono Cost Per Copy (not applicable in Pricing Option C)	\$ 0.0070
Maintenance Color Cost Per Copy - if applicable (not applicable in Pricing Option C)	

Proposed Pricing for Base Model + Required Features & Accessories (Automatically Calculated)									
Pricing Option A			Pricing Option B			Pricing Option C			
Purchase			Monthly Lease Price			All Inclusive Mono CPC			
List Price	Net Purchase Price	24-Month Lease	36-Month Lease	48-Month Lease	60-Month Lease	24-Month Lease	36-Month Lease	48-Month Lease	60-Month Lease
\$ 245,000.00	\$ 125,705.00	\$ 7,742.25	\$ 5,750.83	\$ 4,760.27	\$ 4,170.04				

Feature/Accessory	Description (if any)	Pricing Option A		Pricing Option B				Pricing Option C			
		Purchase		Monthly Lease Price				All Inclusive Mono CPC			
		List Price	Net Purchase Price	24-Month Lease	36-Month Lease	48-Month Lease	60-Month Lease	24-Month Lease	36-Month Lease	48-Month Lease	60-Month Lease
Base Model	Nuvera 144DP5/Basic Finisher Module/4 tray Feed module/postscript & Pm1 SW		\$ 225,000.00	\$ 110,705.00	\$6,914.47	\$5,135.34	\$4,250.38	\$3,723.08			

Required Features and Accessories

Reversing Automatic Document Feeder	Yes	Yes	4	\$ 20,000.00	\$ 15,000.00		\$827.78	\$615.49	\$509.89	\$446.97										
Number of Paper Trays	5																			
Insertion Trays																				
Paper Tray Capacity	4250		5,800																	
Large Capacity Tray	2/2000 sheets		4,700																	
Finisher transport																				
Paper Weights	16-140	Yes																		
Paper Sizes																				
Resolution	2400 dpi	Yes																		
Automatic Duplexing	Yes	Yes																		
Interrupt Function	Yes	Yes																		
In-line Paper punch																				
Keep Your Hard drive	Yes	Yes																		
GBC Digital																				
GBC Fusion Punch																				
Print Method																				
Spooling storage	100gb	Yes																		

Proposed Pricing for Base Model + Required Features & Accessories (Automatically Calculated)													
Pricing Option A		Pricing Option B				Pricing Option C							
Purchase		Monthly Lease Price				All inclusive Mono CPC							
List Price	Net Purchase Price	24-Month Lease	36-Month Lease	48-Month Lease	60-Month Lease	24-Month Lease	36-Month Lease	48-Month Lease	60-Month Lease	24-Month Lease	36-Month lease	48-Month Lease	60-Month Lease
\$ 90,550.00	\$ 26,699.00	\$ 1,265.66	\$ 901.01	\$ 719.62	\$ 611.56								

Feature/Accessory	Description (if any)	Pricing Option A		Pricing Option B					Pricing Option C								
		Purchase		Monthly Lease Price			All inclusive Mono CRC										
		List Price	Net Purchase Price	24-Month Lease	36-Month Lease	48-Month Lease	60-Month Lease	24-Month Lease	36-Month Lease	48-Month Lease	60-Month Lease	24-Month Lease	36-Month Lease	48-Month Lease	60-Month Lease		
Base Model	D125PT with bypass standard install stapler finisher with 2/3 hole punch	\$ 72,050.00	\$ 16,440.00	\$743.39	\$520.41	\$409.48	\$343.41										

[illegible]

[illegible]

Vendor Name	Xerox Corporation
Manufacturer	Xerox Corporation
Model	D110PRT
Copy Speed (Mono) - ppm	110 ppm
Copy Speed (Color) - ppm (if applicable)	N/A
Suggested Monthly Volume	40K - 700K
Maintenance Mono Cost Per Copy (not applicable in Pricing Option C)	0.0060
Maintenance Color Cost Per Copy - if applicable (not applicable in Pricing Option C)	

Proposed Pricing for Base Model + Required Features & Accessories (Automatically Calculated)										
Pricing Option A			Pricing Option B			Pricing Option C				
Purchase	Net Purchase Price	24-Month Lease	36-Month Lease	48-Month Lease	60-Month Lease	All Inclusive Mono CPC	All Inclusive Color CPC (if applicable)	24-Month Lease	36-Month Lease	48-Month Lease
List Price										
\$ 77,550.00	\$ 27,908.00	\$ 1,265.66	\$ 901.01	\$ 719.62	\$ 611.56					

Feature/Accessory	Description (if any)	Pricing Option A		Pricing Option B					Pricing Option C				
		Purchase	Net Purchase Price	24-Month Lease	36-Month Lease	48-Month Lease	60-Month Lease	All Inclusive Mono CPC	All Inclusive Color CPC (if applicable)	24-Month Lease	36-Month Lease	48-Month Lease	60-Month Lease
Base Model	D110PRT bypass chute standard install stapler finisher with 2/3 hole punch	\$ 59,050.00	\$ 17,649.00	\$ 743.39	\$ 520.41	\$ 409.48	\$ 343.41						

Required Features and Accessories													
Reversing Automatic Document Feeder	Yes	Yes	5										
Number of Paper Trays	5	Yes	5										
Insertion trays	4250	Yes	7950										
Paper Tray Capacity	2/2000 sheets	4,000											
Large Capacity Tray	16-140	2											
Finisher transport	16-140 lb												
Paper Weights	4x6 to 13x19.2												
Resolution	2400 dpi	2400x2400 dpi											
Automatic Duplexing	Yes	Yes											
Interrupt Function	Yes	Yes											
Inline Paper punch	Yes	Yes											
Keep Your Hard drive	Yes	Yes											
GBC Digital	Yes	Yes											
GBC Fusion Punch	Yes	Yes											
Print Method	Free Flow Print Svr	Yes	\$ 18,500.00	\$ 10,259.00	\$ 572.27	\$ 380.60	\$ 310.14	\$ 268.15					

ATTACHMENT A: MAINTENANCE RATES FOR XEROX PRODUCTS

Account: State of MD
 Proposal: Base Maintenance Charges

Some Xerox products and some accessories require a base maintenance charge. Those charges are shown below and on the following pages.

Product	Accessories	FSMA Base Charge (\$)
WC5335T		
	CACRDR -Common Access Card Kit & Reader for GSA	\$4.00
WC5335PT		
	CACRDR -Common Access Card Kit & Reader for GSA	\$4.00
	SA1-HID -Secure Access s/w w/ HID 125KHz Reader	\$8.00
	SA1-INDAL -Secure Access USB with INDALA	\$8.00
	SA1-MAG -Secure Access s/w w/ Mag Stripe Reader	\$7.00
	SA1-MIFAR -Secure Access s/w w/ MiFare Reader	\$8.00
5745APT		
	SA1-HID -Secure Access s/w w/ HID 125KHz Reader	\$8.00
	SA1-INDAL -Secure Access USB with INDALA	\$8.00
	SA1-MAG -Secure Access s/w w/ Mag Stripe Reader	\$7.00
	SA1-MIFAR -Secure Access s/w w/ MiFare Reader	\$8.00
	SA-HID125 -Secure Access s/w w/ HID 125KHz Reader	\$11.00
	SA-MAGSTR -Secure Access s/w w/ Mag Stripe Reader	\$10.00
	SA-MIFARE -Secure Access s/w w/ MiFare Reader	\$11.00
5755APT		
	SA1-HID -Secure Access s/w w/ HID 125KHz Reader	\$8.00
	SA1-INDAL -Secure Access USB with INDALA	\$8.00
	SA1-MAG -Secure Access s/w w/ Mag Stripe Reader	\$7.00
	SA1-MIFAR -Secure Access s/w w/ MiFare Reader	\$8.00
	SA-HID125 -Secure Access s/w w/ HID 125KHz Reader	\$11.00
	SA-MAGSTR -Secure Access s/w w/ Mag Stripe Reader	\$10.00
	SA-MIFARE -Secure Access s/w w/ MiFare Reader	\$11.00
5765PT		
	SA1-HID -Secure Access s/w w/ HID 125KHz Reader	\$8.00
	SA1-INDAL -Secure Access USB with INDALA	\$8.00
	SA1-MAG -Secure Access s/w w/ Mag Stripe Reader	\$7.00
	SA1-MIFAR -Secure Access s/w w/ MiFare Reader	\$8.00
	SA-HID125 -Secure Access s/w w/ HID 125KHz Reader	\$11.00
	SA-MAGSTR -Secure Access s/w w/ Mag Stripe Reader	\$10.00
	SA-MIFARE -Secure Access s/w w/ MiFare Reader	\$11.00
5775PT		
	SA1-HID -Secure Access s/w w/ HID 125KHz Reader	\$8.00
	SA1-INDAL -Secure Access USB with INDALA	\$8.00
	SA1-MAG -Secure Access s/w w/ Mag Stripe Reader	\$7.00
	SA1-MIFAR -Secure Access s/w w/ MiFare Reader	\$8.00
	SA-HID125 -Secure Access s/w w/ HID 125KHz Reader	\$11.00

	SA-MAGSTR -Secure Access s/w w/ Mag Stripe Reader	\$10.00
	SA-MIFARE -Secure Access s/w w/ MiFare Reader	\$11.00
5790PT		
	SA1-HID -Secure Access s/w w/ HID 125KHz Reader	\$8.00
	SA1-INDAL -Secure Access USB with INDALA	\$8.00
	SA1-MAG -Secure Access s/w w/ Mag Stripe Reader	\$7.00
	SA1-MIFAR -Secure Access s/w w/ MiFare Reader	\$8.00
	SA-HID125 -Secure Access s/w w/ HID 125KHz Reader	\$11.00
	SA-MAGSTR -Secure Access s/w w/ Mag Stripe Reader	\$10.00
	SA-MIFARE -Secure Access s/w w/ MiFare Reader	\$11.00
D95CP		
	OVRSZHCF -Oversized HCF	\$60.00
	INTEGSFT -Integrated Square Fold Trimmer	\$50.00
	SA1-HID2 -HID Reader USB Version	\$11.00
	SA1-MAG2 -Magstripe Reader USB Version	\$10.00
	SA1-MIF2 -Mifare/HID I-Class USB Version	\$11.00
	SA-HID125 -Secure Access s/w w/ HID 125KHz Reader	\$11.00
	SA-MAGSTR -Secure Access s/w w/ Mag Stripe Reader	\$10.00
	SA-MIFARE -Secure Access s/w w/ MiFare Reader	\$11.00
D125CP		
	STDFINPLS -Partner Finishing Interface Module	\$50.00
	TAPE-BIND -Tape Binder	\$125.00
	OVRSZHCF -Oversized HCF	\$60.00
	OVRSZHCF2 -2 Tray Oversized HCF	\$75.00
	ADV-PUNCH -GBC Advanced Punch	\$65.00
	INTEGSFT -Integrated Square Fold Trimmer	\$50.00
	SA1-HID2 -HID Reader USB Version	\$11.00
	SA1-MAG2 -Magstripe Reader USB Version	\$10.00
	SA1-MIF2 -Mifare/HID I-Class USB Version	\$11.00
	SA-HID125 -Secure Access s/w w/ HID 125KHz Reader	\$11.00
	SA-MAGSTR -Secure Access s/w w/ Mag Stripe Reader	\$10.00
	SA-MIFARE -Secure Access s/w w/ MiFare Reader	\$11.00
FFSVR	Server	\$50.00
EFISVR	Server	\$50.00
EFISVR95	Server	\$50.00
	NWT	\$40.00
	VIGROUPA	\$60.00
D125PRT		
	STDFINPLS -Partner Finishing Interface Module	\$50.00
	TAPE-BIND -Tape Binder	\$125.00
	OVRSZHCF -Oversized HCF	\$60.00
	OVRSZHCF2 -2 Tray Oversized HCF	\$75.00
	ADV-PUNCH -GBC Advanced Punch	\$65.00
	INTEGSFT -Integrated Square Fold Trimmer	\$50.00
W7120P		
	SA1-HID -Secure Access s/w w/ HID 125KHz Reader	\$8.00

	SA1-INDAL -Secure Access USB with INDALA	\$8.00
	SA1-MAG -Secure Access s/w w/ Mag Stripe Reader	\$7.00
	SA1-MIFAR -Secure Access s/w w/ MiFare Reader	\$8.00
W7125PT		
	CACRDR -Common Access Card Kit & Reader for GSA	\$4.00
	SA1-HID -Secure Access s/w w/ HID 125KHz Reader	\$8.00
	SA1-INDAL -Secure Access USB with INDALA	\$8.00
	SA1-MAG -Secure Access s/w w/ Mag Stripe Reader	\$7.00
	SA1-MIFAR -Secure Access s/w w/ MiFare Reader	\$8.00
W7535P		
	CACRDRKT -Common Access Card Kit & Reader for GSA	\$4.00
	SA1-HID -Secure Access s/w w/ HID 125KHz Reader	\$8.00
	SA1-INDAL -Secure Access USB with INDALA	\$8.00
	SA1-MAG -Secure Access s/w w/ Mag Stripe Reader	\$7.00
	SA1-MIFAR -Secure Access s/w w/ MiFare Reader	\$8.00
3CQ9301		
	SA1-HID -Secure Access s/w w/ HID 125KHz Reader	\$8.00
	SA1-INDAL -Secure Access USB with INDALA	\$8.00
	SA1-MAG -Secure Access s/w w/ Mag Stripe Reader	\$7.00
	SA1-MIFAR -Secure Access s/w w/ MiFare Reader	\$8.00
W7545P		
	CACRDRKT -Common Access Card Kit & Reader for GSA	\$4.00
	SA1-HID -Secure Access s/w w/ HID 125KHz Reader	\$8.00
	SA1-INDAL -Secure Access USB with INDALA	\$8.00
	SA1-MAG -Secure Access s/w w/ Mag Stripe Reader	\$7.00
	SA1-MIFAR -Secure Access s/w w/ MiFare Reader	\$8.00
3CQ9302		
	SA1-HID -Secure Access s/w w/ HID 125KHz Reader	\$8.00
	SA1-INDAL -Secure Access USB with INDALA	\$8.00
	SA1-MAG -Secure Access s/w w/ Mag Stripe Reader	\$7.00
	SA1-MIFAR -Secure Access s/w w/ MiFare Reader	\$8.00
W7556P		
	CACRDRKT -Common Access Card Kit & Reader for GSA	\$4.00
	SA1-HID -Secure Access s/w w/ HID 125KHz Reader	\$8.00
	SA1-INDAL -Secure Access USB with INDALA	\$8.00
	SA1-MAG -Secure Access s/w w/ Mag Stripe Reader	\$7.00
	SA1-MIFAR -Secure Access s/w w/ MiFare Reader	\$8.00
3CQ9303		
	CQSEFLGL -Legal Short Edge Feed for HiCap Feeder	
	SA1-HID -Secure Access s/w w/ HID 125KHz Reader	\$8.00
	SA1-INDAL -Secure Access USB with INDALA	\$8.00
	SA1-MAG -Secure Access s/w w/ Mag Stripe Reader	\$7.00
	SA1-MIFAR -Secure Access s/w w/ MiFare Reader	\$8.00
WC7775P		
	CACKTRDR -Common Access Card Kit & Reader for GSA	\$4.00
	SA1-HID -Secure Access s/w w/ HID 125KHz Reader	\$8.00
	SA1-INDAL -Secure Access USB with INDALA	\$8.00
	SA1-MAG -Secure Access s/w w/ Mag Stripe Reader	\$7.00

	SA1-MIFAR -Secure Access s/w w/ MiFare Reader	\$8.00
XC550		
	X552OHCF -Two Tray Oversized High Cap Feeder	\$75.00
	X550HCF -Single Tray Oversized High Cap Feeder	\$50.00
	NWT -FreeFlow Designer S/W & License	\$40.00
	SA-HID125 -Secure Access s/w w/ HID 125KHz Reader	\$11.00
	SA-MAGSTR -Secure Access s/w w/ Mag Stripe Reader	\$10.00
	SA-MIFARE -Secure Access s/w w/ MiFare Reader	\$11.00
	VIGROUPB -FreeFlow VI Compose	\$90.00
	X70GBC -X700 GBC Punch	\$55.00
	X70SQFOLD -X700 Square Fold Trimmer	\$50.00
XC560		
	X562OHCF -Two Tray Oversized High Cap Feeder	\$75.00
	X560HCF -Single Tray Oversized High Cap Feeder	\$50.00
	NWT -FreeFlow Designer S/W & License	\$40.00
	SA-HID125 -Secure Access s/w w/ HID 125KHz Reader	\$11.00
	SA-MAGSTR -Secure Access s/w w/ Mag Stripe Reader	\$10.00
	SA-MIFARE -Secure Access s/w w/ MiFare Reader	\$11.00
	VIGROUPB -FreeFlow VI Compose	\$90.00
	X70GBC -X700 GBC Punch	\$55.00
	X70SQFOLD -X700 Square Fold Trimmer	\$50.00
DC8080	DocuColor 8080	\$484.00
	ABV -Common Stacker Stapler	Included
	FreeFlow Print Server for DC8080	Included
Horizon	Horizon In Line Booklet Maker	Quoted at time of purchase
GBC	GBC Fusion Punch	Quoted at time of purchase
	ABU -DocuColor High Cap Stacker	\$120.00
	NWT -FreeFlow Designer S/W & License	\$48.00
	VIGROUPB -FreeFlow VI Compose	\$108.00
	DC8LGIPDS -FreeFlow Print Server IPDS License & SW	\$240.00
X700V	Xerox 700 Digital Press 70PPM includes Full Color Web UI, Full Color Web Mount Kit, Nationalization Kit, S/W & Customer Doc, Waste Toner Bottle	
	X702OHCF -2Tray Oversize HiCap Feeder CSE Install	\$108.00
	X700HCF -Oversize High Cap Feeder CSE Install	\$72.00
	NWT -FreeFlow Designer S/W & License	\$48.00
	VIGROUPA -FreeFlow VI Compose	\$72.00
	X70GBC -X700 GBC Punch	\$66.00
	X70SQFOLD -X700 Square Fold Trimmer	\$60.00
288DPS	Nuvera 288 EA Perfecting Production System	\$1,664.00
	PS288SW -PostScript SW License Enabler	Included
	FEED -Feed Module / 4 Tray	Included
	288FTMS2 -Finishing Transport Module	Included
	LFFEED1 -19.3in Large Format Feed Module/2 Tray	\$120.00
	288FTMS -Finishing Transport Module	\$120.00

	BFDCDPS1 -Basic Finishing Module Direct Connect	\$210.00
	BFDLDPS1 -Dual Basic Finishing Module	\$420.00
	BFMDPS1 -Basic Finishing Module	\$210.00
	BFMPLUS1 -Basic Finishing Module Plus	\$210.00
	BFMPLUS2 -2nd Basic Finishing Module Plus	\$210.00
	DSTACK -High Cap Stacker	\$120.00
	DSTACK2 -2nd High Cap Stacker	\$120.00
	FEED-DPS -2nd Feed Module / 4 Tray	\$120.00
	FEED-DPS3 -3rd Feed Module / 4 Tray	\$120.00
	INSERTLF -Insertion Module for Large Format	\$120.00
	INSERTM2 -Insertion Module / 4 Tray	\$120.00
	LFEEDPS2 -2nd Large Format Feed Module / 2 Tray	\$120.00
	LFEEDPS3 -3rd Large Format Feed Module / 2 Tray	\$120.00
	NWT -FreeFlow Designer S/W & License	\$48.00
	TAPEBIND -Xerox Tape Bind	\$240.00
	TAPEBIND2 -2nd Tape Binder	\$240.00
	VIGROUPB -FreeFlow VI Compose	\$108.00
200DPS	Nuvera 200 EA Perfecting Production System	\$4,106.00
		Includes 500,000 impressions
	PS288SW -PostSript SW License Enabler	Included
	FEED -Feed Module / 4 Tray	Included
	288FTMS -Finishing Transport Module	Included
	LFFEEED1 -19.3in Large Format Feed Module/2 Tray	\$120.00
	BFDCDPS1 -Basic Finishing Module Direct Connect	\$210.00
	BFDLDPS1 -Dual Basic Finishing Module	\$420.00
	BFMDPS1 -Basic Finishing Module	\$210.00
	288FTMS2 -Finishing Transport Module	\$120.00
	BFMPLUS1 -Basic Finishing Module Plus	\$210.00
	BFMPLUS2 -2nd Basic Finishing Module Plus	\$210.00
	DSTACK -High Cap Stacker	\$120.00
	DSTACK2 -2nd High Cap Stacker	\$120.00
	FEED-DPS -2nd Feed Module / 4 Tray	\$120.00
	FEED-DPS3 -3rd Feed Module / 4 Tray	\$120.00
	INSERTLF -Insertion Module for Large Format	\$120.00
	INSERTM2 -Insertion Module / 4 Tray	\$120.00
	LFEEDPS2 -2nd Large Format Feed Module / 2 Tray	\$120.00
	LFEEDPS3 -3rd Large Format Feed Module / 2 Tray	\$120.00
	NWT -FreeFlow Designer S/W & License	\$48.00
	TAPEBIND -Xerox Tape Bind	\$240.00
	TAPEBIND2 -2nd Tape Binder	\$240.00
	VIGROUPB -FreeFlow VI Compose	\$108.00
144DPS	Nuvera 144 EA System, FreeFlow Controller, Dualcore 2.8GHz Intel Duo Processor, 160GB Hard Drive, CD-RW/DVD-RW, 2GB Mem & Endura Motherboard, Feed Mod with Scanner, Compressor, Customer Sw, Training Kit, EA License, FFVI Internreter Demo Sw. Standard Sw	\$983.00
	PSM2SW -PostScript & PPML S/W	Included
	FEED -Feed Module / 4 Tray	Included

	BFMDPS1 -Basic Finishing Module	Included
	FEEDSCN -Feed Module Scanner	\$256.00
	LFFM2 -Large Format Feed Module / 2 Tray	\$120.00
	BFDCDPS1 -Basic Finishing Module Direct Connect	\$210.00
	BFDLDPS1 -Dual Basic Finishing Module	\$420.00
	FTMS -Finishing Transport Module	\$180.00
	BFMPLUS1 -Basic Finishing Module Plus	\$210.00
	BFMPLUS2 -2nd Basic Finishing Module Plus	\$210.00
	DSTACK -High Cap Stacker	\$120.00
	DSTACK2 -2nd High Cap Stacker	\$120.00
	FEED-DPS -2nd Feed Module / 4 Tray	\$120.00
	FTMS2 -Finishing Transport Module	\$180.00
	INSERTLF1 -Large Format Insertion Module (2 Tray)	\$120.00
	INSERTM2 -Insertion Module / 4 Tray	\$120.00
	LFFMDPS2 -2nd Large Format Feed Module / 2 Tray	\$180.00
	NWT -FreeFlow Designer S/W & License	\$48.00
	TAPEBIND -Xerox Tape Bind	\$240.00
	TAPEBIND2 -2nd Tape Binder	\$240.00
	VIGROUPB -FreeFlow VI Compose	\$108.00
XC800P	XRXCOLOR800PRESS	\$1,440.00
	FREEFLW PRINT SVR	Included
	OCT	Included
DOCUMATE	Documate Scanner	ng quoted at time of order
NWT	FF VI DESIGN PRO	\$48.00
QPSIGN	QCK PRT COLOR SIGN	
	VIGROUPB FF VI COMPOSE	\$108.00
	XC10BOOK BOOKLET MAKER FNSH	\$60.00
XC10BOOK2	BOOKLT MAKR FINSHR	\$60.00
	XC10FIKIT FOREIGN INTERFACE	
	XC10FIN STD FINISHER	\$60.00
	XC10FIN2 STD FINISHER	\$60.00
	XC10FINP STD FINISHER PLUS	\$60.00
	XC10FINP2 STD FINISHER PLUS	\$60.00
	XC10FWA FULL WIDTH ARRAY	
	XC10GBC GBC PUNCH	\$90.00
	XC10HCS HIGH CAP STACKER	\$60.00
	XC10HCS2 HIGH CAP STACKER	\$60.00
XC10PBIND	PERFECT BINDER	\$180.00
	XSISED8A FFPSPCU1 XTRA DRKT	\$18.00
	XSISED8B PCU1 EXTRA DRINSKT	\$18.00
	XSISRH8A FFPSPCUIRHD INSTKT	\$36.00
	XSISRH8B PCU1 ONLYRHD INSKT	\$36.00
FFMKR		\$204.00
IFFMKR		\$204.00